

Types of Leases:

FPO - Fixed Purchase Option (also known as Walk Away Lease)

- * Typically considered a true tax lease where customer writes off lease payment as operating expense, rather than depreciating asset.
- * Customer has option to purchase, trade, or surrender (walk away) asset.
- * Customer only gives up equity if they surrender. Otherwise, equity is retained by purchasing or trading to pay off the residual amount due.

PRO - Purchase or Renew (payment write-offs with "balloon-like" residual)

- * Typically considered a true tax lease where customer writes off lease payment as operating expense, rather than depreciating asset.
- * Customer has option to purchase, trade, or renew lease (no walk away option).
- * Customer retains their equity by purchasing or trading to pay off the residual amount due at end, just like they would with a balloon loan.

PUT - Purchase Upon Termination (depreciation benefits with "balloon-like" residual)

- * Conditional sale lease with same tax treatment as a loan. Customer takes depreciation just like a loan, rather than writing off lease payment.
- * Customer must purchase or trade (no walk away option). At lease end, residual may also be refinanced as a loan, subject to credit approval.
- * Customer retains their equity by purchasing or trading to pay off the residual amount due at end, just like they would with a balloon loan.

<u>Additional Terms & Conditions:</u>

- **PLEASE NOTE:** Lease applications are subject to selling price verification, and residual may be conditioned down from stated percentage based on actual model, specifications, and estimated future value.
- The final residual percentage will be based on the lower of either the actual/advertised sales price or 100% of Resale Cash value in the current edition of Iron Guide.
- NEW assets: To qualify for NEW residuals, asset must be CURRENT or PRIOR model year old; never retailed; under demo hour limits by asset category on the residual matrix. Otherwise, used residuals will apply.
- Contact AgDirect at 888-525-9805 for lease options on used equipment more than 10 years old. Limited to maximum asset age of 15 years old at end of lease.
- Purchase or trade at any time during lease period. No early term fees on payoffs under \$500,000.
- Sales incentives apply to funded applications entered through agdirect.com.
- To determine the right type of lease for your business, contact your tax advisor.



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Excess Hour Charges:

- Tractors:
 - o Row Crop: \$163/engine hour
 - o Tracked: \$196/engine hour
 - o 4WD: \$196/engine hour
 - o Utility, Orchard & Vineyard: \$87/engine hour
- Combines: \$435/engine hour
- Forage Harvesters: \$653/engine hour

Excess Hour Charges (cont'd)

Self-Propelled Sprayers/Floaters: \$283/engine hourSelf-Propelled Windrowers/Swathers: \$109/engine hour

Self-Propelled Hay Equipment: \$218/engine hour
Self-Propelled Cotton Harvesters: \$653/engine hour

Balers:

Round: \$22/bale
 Large Square: \$44/bale
 Skid Steer Loaders: \$87/hour
 Telehandlers: \$109/hour

• Rough Terrain Lift Trucks: \$131/hour

Wheel Loaders: \$163/hour
Excavators: \$174/hour
Loader Backhoes: \$131/hour

• Trenchers, Bulldozers, Scrapers: \$131/hour

Specialized Harvesters: \$326/hour

Forestry Machinery & Equipment: \$174/hour

Eligible Tract	or Brand Quick Referen	ce:		
Brand/Type	Row Crop Tractors (140 hp+)	Tracked Tractors (ALL tractors sold <u>with</u> tracks on them even if row crop or 4wd)	4WD Tractors	Utility/Orchard/ Vineyard Tractors (35-139 hp)
John Deere	All 6M*, 6R*, 7000*, & 8000 series (not ending with a T or RX)	All Models ending with a T or RX	All 9000 series (not ending with a T or RX)	All 3, 4, 5, 6D, & 6E series
Case IH	All Maxxum*, Puma, Magnum & Optum series (except Magnum Rowtrac)	All Rowtrac & Quadtrac series (including Magnum Rowtrac)	All Steiger series	Farmall series
New Holland	All T6, T7, & T8 series	TK4 & SmartTrax series	All T9 series, TV series, & TJ series	All TT-A, Workmaster, Boomer, TD4040F, TD5, T4V, T4F, T4, Powerstar, T5, TS6 & TS6 series
Massey Ferguson	All Massey Ferguson , 7400, 7600*, 7700, 8600, & 8700 series	None	None	All MF 1500, 1700, 2600, 2600HD, 2700E, 4600, 4700, 5400, 5600,5700, 5700SL, 6400, 6600 & 6700 series
Fendt	All (not ending in an MT)	1100 Vario MT series & 900 Vario MT series	None	300 Vario series*, 500 Vario series*
McCormick	All Gmax, MTX*, XTX, TTX, X7, X6L, X6, & X8 series	None	None	X10 series, T-Max, F series, X60, X5, X50, X4, A-Max, B-Max, C- Max, D-Max, T-STD, T F/M
Kubota	M7 series with a dash after M7 and a 3 digit #: M7-131*, M7-151, M7-171, M7-132, M7-152, M7-172. Also: M126X, M135X, M126X Power Krawler, M100GX, M110GX, M126GX, M135GX, M108SH.	None	None	All other models including M5 Series, M6 Series and M7 series without a dash after M7 (for example: M7060)

^{*}Based on engine horsepower, this model may be classified as a Row Crop Tractor (140 hp+) or a Utility/Orchard/Vineyard Tractor (35-135 hp).

Lease Options for New John Deere Tractors

Qualifying New JD Tractors by Age and Hours:

- * Current or Prior Model Year Only
- * Never Retailed
- * Under 150 Demo Hours

Row Crop Tractors	4WD Tractors
All 6M*, 6R*, 7000*, & 8000 series (not ending with a T or RX)	All 9000 series (not ending with a T or RX)
Tracked Tractors ALL tractors sold <u>with tracks</u> including row crop or 4wd.	Utility/Orchard/ Vineyard Tractors (35-139 hp)
All Models ending with a T or RX	All 3, 4, 5, 6D, & 6E series

*Based on engine horsepower, this model may be classified as a Row Crop Tractor (140 hp+) or a Utility/Orchard/Vineyard Tractor (35-135 hp).

New JD Tractor Lease Options:	Hour Limits	2-у	ear	2.5	year	3-)	/ear	3.5	year	4-y	/ear	4.5	year	5-)	/ear	5.5	year	6-у	ear	6.5	year	7-у	ear	7.5	year
		FPO	PRO/ PUT		PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT		PRO/ PUT		PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT
New Row Crop - JOHN DEERE ONLY	300/yr	63%	77%	61%	76%	59%	75%	56%	72%	54%	70%	51%	68%	48%	66%	46%	63%	45%	62%	44%	61%	43%	60%	42%	57%
New Row Crop - JOHN DEERE ONLY	450/yr	59%	73%	59%	72%	58%	70%	55%	67%	49%	65%	49%	64%	46%	63%	44%	60%	43%	58%	41%	56%	40%	55%	38%	53%
New Row Crop - JOHN DEERE ONLY	600yr	60%	70%	58%	69%	57%	68%	54%	65%	52%	63%	48%	61%	45%	59%	43%	57%	42%	53%	40%	51%	39%	50%	37%	48%
New Row Crop - JOHN DEERE ONLY	900/yr	57%	67%	55%	65%	54%	64%	51%	61%	49%	59%	45%	58%	42%	57%	38%	52%	35%	45%	31%	41%	-	-	-	-
New Row Crop - JOHN DEERE ONLY	1200/yr	54%	64%	52%	62%	51%	61%	49%	59%	47%	57%	43%	56%	40%	55%	36%	50%	-	-	-	-	-	-	-	-
New Row Crop - JOHN DEERE ONLY	1500/yr	50%	60%	47%	57%	44%	54%	41%	51%	38%	48%	-	46%	-	-	-	-	-	-	-	-	-	-	-	-
New Row Crop - JOHN DEERE ONLY	No Limits	-	53%	-	52%	-	51%	-	48%	-	46%	-	45%	-	41%	-	41%	-	-	-	-	-	-	-	-
New 4WD & Tracked - JOHN DEERE ONLY	300/yr	56%	66%	55%	65%	54%	64%	51%	61%	48%	58%	45%	55%	42%	52%	39%	49%	37%	47%	35%	45%	33%	43%	29%	39%
New 4WD & Tracked - JOHN DEERE ONLY	450/yr	52%	62%	49%	59%	46%	56%	45%	55%	44%	54%	42%	52%	40%	50%	37%	47%	35%	45%	32%	42%	30%	40%	27%	37%
New 4WD & Tracked - JOHN DEERE ONLY	600yr	51%	61%	48%	58%	45%	55%	44%	54%	43%	53%	41%	51%	39%	49%	36%	46%	34%	44%	31%	41%	29%	39%	26%	36%
New 4WD & Tracked - JOHN DEERE ONLY	900/yr	49%	59%	46%	56%	43%	53%	40%	50%	38%	48%	36%	46%	35%	45%	33%	43%	31%	41%	29%	39%	-	-	-	-
New 4WD & Tracked - JOHN DEERE ONLY	1200/yr	48%	58%	45%	55%	42%	52%	38%	48%	35%	45%	31%	41%	28%	38%	-	-	-	-	-	-	-	-	-	-
New 4WD & Tracked - JOHN DEERE ONLY	No Limits	-	44%	-	43%	-	42%	-	41%	-	40%	-	37%	-	35%	-	-	-	-	-	-	-	-	-	
New Utility - JOHN DEERE ONLY	300/yr	57%	67%	55%	65%	53%	63%	51%	61%	49%	59%	46%	56%	44%	54%	41%	51%	39%	49%	37%	47%	35%	45%	33%	43%
New Utility - JOHN DEERE ONLY	450/yr	55%	65%	52%	62%	50%	60%	47%	57%	44%	54%	41%	51%	39%	49%	36%	46%	34%	44%	32%	42%	30%	40%	28%	38%
New Utility - JOHN DEERE ONLY	600yr	54%	64%	51%	61%	49%	59%	46%	56%	43%	53%	40%	50%	38%	48%	35%	45%	33%	43%	31%	41%	29%	39%	27%	37%
New Utility - JOHN DEERE ONLY	900/yr	51%	61%	48%	58%	45%	55%	41%	51%	38%	48%	35%	45%	32%	42%	29%	39%	26%	36%	22%	32%	_	-		-
New Utility - JOHN DEERE ONLY	1200/yr	48%	58%	44%	54%	41%	51%	37%	47%	34%	44%	30%	40%	27%	37%	-	-	-	-	-	-	-	-	-	-
New Utility - JOHN DEERE ONLY	No Limits	-	40%	-	37%	-	35%	-	32%	-	30%	-	27%	-	25%	-	-	-	-	-	-	-	-	-	-

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 * Typically considered a true tax lease where customer writes off lease payment as operating expense, rather than depreciating asset.
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 *Customer retains their equity by purchasing or trading to pay off the residual amount due at end, just like they would with a balloon loan.
- PUT Purchase Upon Termination (depreciation benefits with "balloon-like" residual)
- * Conditional sale lease with same tax treatment as a loan. Customer takes depreciation just like a loan, rather than writing off lease payment.

 * Customer must purchase or trade (no walk away option). At lease end, residual may also be refinanced as a loan, subject to credit approval.

 * Customer retains their equity by purchasing or trading to pay off the residual amount due at end, just like they would with a balloon loan.

Subject to credit approval. Consult with an accountant for advice on leasing options.

AgDirect® is an equipment financing program offered by Farm Credit Services of America and other lenders, including participating Farm Credit System Institutions.

The final residual percentage will be based on the lower of either the actual/davertised sales price or 100% of Resale Cash value of the current edition of Iron Guide.

Lease applications are subject to selling price verification, and residual may be conditioned down from stated percentage based on actual model, specifications, and estimated future value.





Lease Options for Used John Deere Tractors

Qualifying Used John Deere Tractors by Age:

* Up to $\underline{\mathbf{10}}$ years of age by serial number

Row Crop Tractors (140 hp+)	4WD Tractors
All 6M*, 6R*, 7000*, & 8000 series (not ending with a T or RX)	All 9000 series (not ending with a T or RX)
Tracked Tractors ALL tractors sold <u>with tracks</u> including row crop or 4wd.	Utility/Orchard/ Vineyard Tractors (35-139 hp)
All Models ending with a T or RX	All 3, 4, 5, 6D, & 6E series

Looking for lease options for a tractor with over 3130 starting hours?

See Used Tractors - on Page 13

*Based on engine norsepower	, this model may be classified as a	a kow Crop Tractor (140 np+) or	a Utility/Orchard/Vineyard Tractor (35-135 np).

		2-у	ear	2.5	year	3-	year	3.5	year	4-y	/ear	4.5	year	5-y	ear	5.5	year	6-у	ear	6.5	year	7-y	ear	7.5-	-year
Used JD Row Crop Tractor Lease Options:	Hour Limits	FPO	PRO/ PUT	FPO	PRO/	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/	FPO	PRO/	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
	300/yr	65%	75%	64%	74%	63%	73%	60%	70%	58%	68%	56%	66%	54%	64%		61%	49%	59%	47%	57%	45%	55%	43%	53%
	450/yr	61%	71%	60%	70%	59%	69%	56%	66%	54%	64%	52%	62%	50%	60%	47%	57%	45%	55%	43%	53%	41%	51%	39%	49%
Head Daw Cran	600/yr	60%	70%	59%	69%	58%	68%	55%	65%	53%	63%	51%	61%	49%	59%	46%	56%	44%	54%	42%	52%	40%	50%	38%	48%
Used Row Crop - JOHN DEERE ONLY W/< 450 hours on Meter	900yr	57%	67%	55%	65%	54%	64%	51%	61%	49%	59%	48%	58%	47%	57%	45%	55%	43%	53%	-	-	-	-	-	-
W/ 400 Hours on Weter	1200/yr	54%	64%	52%	62%	51%	61%	49%	59%	47%	57%	44%	54%	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	53%	63%	49%	59%	46%	56%	42%	52%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-		-
	300/yr	63%	73%	62%	72%	61%	71%	58%	68%	56%	66%	54%	64%	52%	62%	49%	59%	47%	57%	45%	55%	43%	53%	40%	50%
	450/yr	59%	69%	58%	68%	57%	67%	54%	64%	52%	62%	50%	60%	48%	58%	45%	55%	43%	53%	41%	51%	39%	49%	36%	46%
Used Row Crop - JOHN DEERE ONLY	600/yr	58%	68%	57%	67%	56%	66%	53%	63%	51%	61%	49%	59%	47%	57%	44%	54%	42%	52%	40%	50%	38%	48%	35%	45%
w/< 880 hours on Meter	900yr	55%	65%	53%	63%	52%	62%	49%	59%	47%	57%	46%	56%	45%	55%	44%	54%	-	-	-	-	-	-		-
	1200/yr	52%	62%	50%	60%	49%	59%	47%	57%	45%	55%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	51%	61%	47%	57%	44%	54%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-	<u> </u>	
	300/yr	59%	69%	58%	68%	57%	67%	54%	64%	52%	62%	50%	60%	48%	58%	45%	55%	43%	53%	41%	51%	39%	49%	36%	46%
	450/yr	55%	65%	54%	64%	53%	63%	50%	60%	48%	58%	46%	56%	44%	54%	41%	51%	39%	49%	37%	47%	35%	45%	33%	43%
Used Row Crop - JOHN DEERE ONLY	600/yr	54%	64%	53%	63%	52%	62%	49%	59%	47%	57%	45%	55%	43%	53%	40%	50%	38%	48%	36%	46%	34%	44%	32%	42%
w/< 1690 hours on Meter	900yr	51%	61%	49%	59%	48%	58%	45%	55%	43%	53%	40%	50%	-	-	-	-	-	-	-	-	-	-	-	-
	1200/yr	48%	58%	46%	56%	45%	55%	42%	52%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	47%	57%	43%	53%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%		30%	-	25%	-	22%	-	-		-	-	-		-
	300/yr	55%	65%	54%	64%	53%	63%	50%	60%	48%	58%	46%	56%	44%	54%	41%	51%	39%	49%	37%	47%	35%	45%	32%	42%
	450/yr	51%	61%	50%	60%	49%	59%	45%	55%	44%	54%	42%	52%	40%	50%	38%	48%	-	-	-	-	-	-	-	-
Used Row Crop - JOHN DEERE ONLY	600/yr	50%	60%	49%	59%	48%	58%	45%	55%	43%	53%	41%	51%	39%	49%	37%	47%	-	-	-	-	-	-	-	-
w/< 2440 hours on Meter	900yr	47%	57%	45%	55%	44%	54%	42%	52%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1200/yr	44%	54%	39%	49%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	43%	53%	-	-	-	-	-	-	-	-	<u> </u>	-	-	-	-	-	-	-	-	-	-	-	<u> </u>	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%		30%	-	25%	-	22%	-	-		-	-	-		-
	300/yr	51%	61%	50%	60%	49%	59%	46%	56%	44%	54%	42%	52%	40%	50%	37%	47%	35%	45%	33%	43%	31%	41%	29%	39%
Used Row Crop - JOHN DEERE ONLY	450/yr	47%	57%	46%	56%	45%	55%	42%	52%	40%	50%	36%	46%	-	-	-	-	-	-	-	-	-	-	<u> </u>	-
w/< 3130 hours on Meter	600/yr	46%	56%	45%	55%	44%	54%	41%	51%	39%	49%	35%	45%	-	-	-	-	-	-	-	-	-	-	<u> </u>	-
	900уг	43%	53%	41%	51%	40%	50%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
	No Limits	-	40%		39%	-	35%	-	35%		30%		30%	_	25%	-	22%	-	-		-	-	-	<u> </u>	-

Used JD 4WD & Tracked Tractor Lease	Hour	2-у	ear	2.5	year	3-	/ear	3.5	year	4-y	/ear	4.5	year	5-y	ear	5.5	year	6-у	ear	6.5	year	7-у	ear	7.5-	year
Options:	Limits	FPO	PRO/ PUT		PRO/ PUT																				
	300/yr	64%	74%	61%	71%	59%	69%	55%	65%	52%	62%	51%	61%	50%	60%	47%	57%	45%	55%	42%	52%	39%	49%	37%	47%
	450/yr	61%	71%	58%	68%	56%	66%	53%	63%	50%	60%	48%	58%	47%	57%	44%	54%	42%	52%	40%	50%	38%	48%	33%	43%
Used 4WD & Tracked - JOHN DEERE ONLY	600/yr	60%	70%	57%	67%	55%	65%	52%	62%	49%	59%	47%	57%	46%	56%	43%	53%	41%	51%	39%	49%	35%	45%	32%	42%
w/< 450 hours on Meter	900yr	57%	67%	54%	64%	52%	62%	49%	59%	46%	56%	44%	54%	43%	53%	41%	51%	40%	50%	-	-	-	-	-	-
W/ 450 Hours on Meter	1200/yr	54%	64%	51%	61%	49%	59%	46%	56%	44%	54%	41%	51%	-	-	-	-	-	-	-	-	1	-	L	-
	1500/yr	48%	58%	44%	54%	41%	51%	37%	47%	-	-	-	_	-	-	-	-	-	-	-	-	1	-	L	-
	No Limits	-	40%	-	39%	-	35%	-	35%		30%	-	30%		25%	-	22%	1	-	-	-	-	-	L -	_
	300/yr	62%	72%	59%	69%	57%	67%	53%	63%	50%	60%	49%	59%	48%	58%	45%	55%	42%	52%	39%	49%	37%	47%	35%	45%
	450/yr	59%	69%	56%	66%	54%	64%	51%	61%	48%	58%	46%	56%	45%	55%	42%	52%	39%	49%	36%	46%	34%	44%	31%	41%
Head AMD 9 Treated	600/yr	58%	68%	55%	65%	53%	63%	50%	60%	47%	57%	45%	55%	44%	54%	41%	51%	38%	48%	35%	45%	33%	43%	30%	40%
Used 4WD & Tracked - JOHN DEERE ONLY w/< 880 hours on Meter	900yr	55%	65%	52%	62%	50%	60%	47%	57%	44%	54%	42%	52%	40%	50%	38%	48%	-	-	-	-	-	-	-	-
W/ 000 Hours off Meter	1200/yr	52%	62%	49%	59%	47%	57%	44%	54%	42%	52%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	46%	56%	42%	52%	39%	49%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	1	40%	-	39%	1	35%	-	35%	-	30%	-	30%	-	25%	-	22%	- 1	-	1	-	-	-		_

Lease Options for Used John Deere Tractors

Head ID AMD 9 Treeted Treeted Land		2-1	/ear	2.5	year	3-1	year	3.5	year	4-1	/ear	4.5	year	5-v	ear	5.5	year	6-v	ear	6.5	year	7-y	ear	7.5-	year
Used JD 4WD & Tracked Tractor Lease Options:	Hour Limits		PRO/		PRO/	J-1	PRO/	5.0	PRO/		PRO/	7.5	PRO/	o-y	PRO/	5.5	PRO/	υ	PRO/	5.5	PRO/	, -y	PRO/	0-	PRO/
Ориона.		FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO		FPO	PUT	FPO		FPO		FPO		FPO	PUT	FPO	PUT	FPO	PUT
	300/yr	58%	68%	55%	65%	53%	63%	49%	59%	46%	56%	45%	55%	44%	54%	41%	51%	38%	48%	35%	45%	33%	43%	30%	40%
	450/yr	55%	65%	52%	62%	50%	60%	47%	57%	44%	54%	42%	52%	41%	51%	38%	48%	35%	45%	32%	42%	30%	40%	<u> </u>	-
Used 4WD & Tracked - JOHN DEERE ONLY	600/yr	54%	64%	51%	61%	49%	59%	46%	56%	43%	53%	41%	51%	40%	50%	37%	47%	34%	44%	31%	41%	29%	39%	-	-
w/< 1690 hours on Meter	900yr	51%	61%	48%	58%	46%	56%	43%	53%	40%	50%	37%	47%	-	-	-	-	-	-	-	-	-	-	_	-
	1200/yr	48%	58%	45%	55%	43%	53%	40%	50%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr No Limits	42%	52% 40%	40%	50% 39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-		-
	300/yr	54%	64%	51%	61%	49%	59%	45%	55%	42%	52%	41%	51%	40%	50%	37%	47%	34%	44%	31%	41%	29%	39%	26%	36%
	450/yr	51%	61%	48%	58%	46%	56%	43%	53%	40%	50%	38%	48%	37%	47%	35%	45%	-	-	-	-	-	-	-	-
	600/yr	50%	60%	47%	57%	45%	55%	42%	52%	39%	49%	37%	47%	36%	46%	34%	44%		-		-	-	_	-	_
Used 4WD & Tracked - JOHN DEERE ONLY w/< 2440 hours on Meter	900yr	47%	57%	44%	54%	42%	52%	39%	49%	-	-	-	-	-	-	-	-	-	-	-	-	-	_	-	-
w/< 2440 nours on Meter	1200/yr	44%	54%	39%	49%	-	-	-	-	-	-	-	-	-	-	- 1	-		-		-	1	-	-	-
	1500/yr	38%	48%	-	-	-	-	-	-	-	-	-	-	,	-	-	-	,	-	,	-	,	-	-	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-		_
	300/yr	50%	60%	47%	57%	45%	55%	41%	51%	38%	48%	37%	47%	36%	46%	33%	43%	30%	40%	27%	37%	25%	35%	22%	32%
Used 4WD & Tracked - JOHN DEERE ONLY	450/yr	47%	57%	44%	54%	42%	52%	39%	49%	36%	46%	33%	43%	-	-		-	-	-	-	-	-	-		-
w/< 3130 hours on Meter	600/yr	46%	56%	43%	53%	41%	51%	38%	48%	35%	45%	32%	42%	-	-		-	-	-	-	-	-	-	<u> </u>	-
	900уг	43%	53%	40%	50%	38%	48%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	<u> </u>	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-		-
		2-9	/ear	2.5	year	3-	year	3.5	year	4-y	year	4.5	year	5-у	rear	5.5	year	6-у	ear	6.5	year	7-у	ear	7.5-	year
Used JD Utility Tractor Lease Options:	Hour Limits		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/
		FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT		PUT	FPO		FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT
	300/yr	67%	77%	64%	74%	62%	72%	59%	69%	57%	67%	54%	64%	52%	62%	48%	58%	45%	55%	41%	51%	38%	48%	34%	44%
	450/yr	61%	71%	59%	69%	58%	68%	55%	65%	53%	63%	50%	60%	48%	58%	45%	55%	42%	52%	39%	49%	37%	47%	34%	44%
Used Utility - JOHN DEERE ONLY	600/yr	60%	70%	58%	68%	57%	67%	54%	64%	52%	62%	49%	59%	47%	57%	44%	54%	41%	51%	38%	48%	36%	46%	33%	43%
w/< 450 hours on Meter	900yr	57%	67%	55%	65%	53%	63%	50%	60%	47%	57%	44%	54%	42%	52%	39%	49%	37%	47%	-	-	-	-	<u> </u>	-
	1200/yr	54%	64%	52%	62%	51%	61%	47%	57%	44%	54%	40%	50%	-	-	-	-	-	-	-	-	-	-	<u> </u>	-
	1500/yr	44%	54% 40%	40%	50% 39%	36%	46% 35%	32%	42% 35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-	_	-
	No Limits 300/yr	63%	73%	60%	70%	58%	68%	55%	65%	53%	63%	50%	60%	48%	58%	44%	54%	41%	51%	37%	47%	34%	44%	30%	40%
	450/yr	57%	67%	55%	65%	54%	64%	51%	61%	49%	59%	46%	56%	44%	54%	41%		38%	48%	35%	45%	33%	43%	32%	42%
	600/yr	56%	66%	54%	64%	53%	63%	50%	60%	48%	58%	45%	55%	43%	53%	40%	50%	37%	47%	34%	44%	32%	42%	31%	41%
Used Utility - JOHN DEERE ONLY	900yr	53%	63%	51%	61%	49%	59%	46%	56%	43%	53%	40%	50%	38%	48%	35%	45%	-	-	-	-	-	-		-
w/< 880 hours on Meter	1200/yr	50%	60%	48%	58%	47%	57%	43%	53%	40%	50%	_	_	-	-	-	_	-	-	-	-	-	_	-	_
	1500/yr	40%	50%	36%	46%	32%	42%	-	-	-	-	-	-		-	-	-		_		-	-	-	-	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	_	-	-
	300/yr	56%	66%	53%	63%	51%	61%	48%	58%	46%	56%	43%	53%	41%	51%	37%	47%	34%	44%	30%	40%	27%	37%	23%	33%
	450/yr	50%	60%	48%	58%	47%	57%	44%	54%	42%	52%	39%	49%	37%	47%	34%	44%	31%	41%	28%	38%	26%	36%		-
Used Utility - JOHN DEERE ONLY	600/yr	49%	59%	47%	57%	46%	56%	43%	53%	41%	51%	38%	48%	36%	46%	33%	43%	30%	40%	27%	37%	25%	35%	-	-
w/< 1690 hours on Meter	900yr	46%	56%	44%	54%	42%	52%	39%	49%	36%	46%	33%	43%	-	-	-	-	-	-	-	-	-	-		-
and the second s	1200/yr	43%	53%	41%	51%	40%	50%	38%	48%	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
	1500/yr	33%	43%	31%	39%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	<u> </u>	
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-	<u> </u>	
	300/yr	49%	59%	46%	56%	44%	54%	41%	51%	39%			46%	34%	44%	30%	40%	27%	37%	23%	33%	20%	30%	16%	26%
	450/yr	43%	53%			40%	50%	37%	47%	35%			42%	30%	40%	27%		-	-	-	-	-	-	-	-
Used Utility - JOHN DEERE ONLY	600/yr	42%	52%	40%		39%	49%	36%	46%	34%	44%	31%	41%	29%	39%	26%	36%	-	-	-	-	-	-	-	-
w/< 2440 hours on Meter	900yr	39%	49%	37%	47%	35%	45%	33%	42%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1200/yr	36%	46%	34%		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
	1500/yr	26%	36%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
	No Limits		40%	-	39%	-	35%	- 0401	35%	-	30%	-	30%	- 070/	25%	-	22%	-	-	-	-	- 4401	-	_	-
	300/yr	42%	52%	39%	49%	37%	47%	34%	44%	32%			39%	27%	37%	23%	33%	20%	30%	16%	26%	14%	24%		
Used Utility - JOHN DEERE ONLY	450/yr	36%	46%	34%	45%	33%	43%	30%	40%	28%			35%	-	-	-	-	-	-	-	-	-	-		-
w/< 3130 hours on Meter	600/yr	35%	45%	33%	44%	32%	42%	29%	39%	27%	37%	24%	34%	-	-		-	-	-	-	-	-	-		

| No Limits | - | 40% | - | 35% | - | 35% | - | 35% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | - | 30% | -

900yr 32% 42% 30% 40% 28% 38%





Lease Options for New Case IH Tractors

Qualifying New Case IH Tractors by Age and Hours:

- * Current or Prior Model Year Only
- * Never Retailed
- * Under 150 Demo Hours

Row Crop Tractors (140 hp+)	4WD Tractors
All Maxxum*, Puma, Magnum & Optum series (except Magnum Rowtrac)	All Steiger series
Tracked Tractors ALL tractors sold <u>with tracks</u> including row crop or 4wd.	Utility/Orchard/ Vineyard Tractors (35-139 hp)
All Rowtrac & Quadtrac series (including Magnum Rowtrac)	Farmall series

*Based on engine horsepower, this model may be classified as a Row Crop Tractor (140 hp+) or a Utility/Orchard/Vineyard Tractor (35-135 hp).

New Case IH Tractor Lease Options:	Hour Limits	2-y	ear		year rm	3-	year		year rm	4-y	/ear		year rm	5-	year		year rm	6-у	ear	6.5	year	7-y	ear		year rm
		FPO	PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT								
New Row Crop - CASE IH ONLY	300/yr	59%	69%	56%	68%	54%	67%	52%	65%	50%	63%	48%	61%	46%	60%	44%	58%	42%	57%	39%	56%	36%	56%	33%	52%
New Row Crop - CASE IH ONLY	450/yr	54%	64%	51%	61%	48%	60%	46%	59%	44%	58%	42%	57%	41%	56%	40%	53%	39%	52%	36%	51%	35%	51%	36%	47%
New Row Crop - CASE IH ONLY	600yr	53%	63%	50%	60%	47%	57%	45%	55%	43%	53%	41%	51%	40%	50%	39%	49%	38%	48%	37%	47%	34%	47%	32%	44%
New Row Crop - CASE IH ONLY	900/yr	52%	62%	48%	58%	45%	55%	43%	53%	41%	51%	39%	49%	38%	48%	36%	46%	34%	44%	32%	42%	-		-	-
New Row Crop - CASE IH ONLY	1200/yr	50%	60%	46%	56%	43%	53%	40%	50%	37%	47%	35%	45%	33%	43%	33%	43%	-	1	-	-	1		-	-
New Row Crop - CASE IH ONLY	1500/yr	46%	56%	42%	52%	38%	48%	35%	45%	32%	42%	-	42%	-	-	-	-	-	-	-	-	1	-	-	-
New Row Crop - CASE IH ONLY	No Limits	-	47%	-	46%	-	46%	-	44%	-	42%	-	39%	-	37%	-	35%	-	-	-	-	-	-	-	-
New 4WD & Tracked - CASE IH ONLY	300/yr	52%	62%	51%	61%	50%	60%	48%	58%	47%	57%	44%	54%	42%	52%	39%	49%	37%	47%	35%	45%	33%	43%	31%	41%
New 4WD & Tracked - CASE IH ONLY	450/yr	48%	58%	46%	56%	43%	53%	41%	51%	39%	49%	37%	47%	36%	46%	34%	44%	33%	43%	32%	42%	31%	41%	30%	40%
New 4WD & Tracked - CASE IH ONLY	600yr	47%	57%	45%	55%	42%	52%	40%	50%	38%	48%	36%	46%	35%	45%	33%	43%	32%	42%	31%	41%	30%	40%	29%	39%
New 4WD & Tracked - CASE IH ONLY	900/yr	43%	53%	41%	51%	39%	49%	36%	46%	33%	43%	31%	41%	29%	39%	27%	37%	25%	35%	23%	33%	-	-	-	-
New 4WD & Tracked - CASE IH ONLY	1200/yr	42%	52%	38%	48%	35%	45%	34%	44%	31%	41%	28%	38%	25%	35%	-	-	-	-	-	-	-	-	-	-
New 4WD & Tracked - CASE IH ONLY	No Limits	-	32%	-	31%	-	30%	-	29%	-	28%		26%	-	25%	-	23%	-	-	-	-	-	-	-	-
New Utility - case in only	300/yr	55%	65%	52%	62%	50%	60%	47%	57%	45%	55%	42%	52%	40%	50%	37%	47%	34%	44%	31%	41%	28%	38%	26%	36%
New Utility - CASE IH ONLY	450/yr	52%	62%	49%	59%	46%	56%	43%	53%	41%	51%	38%	48%	36%	46%	33%	43%	30%	40%	27%	37%	24%	34%	21%	31%
New Utility - CASE IH ONLY	600yr	51%	61%	48%	58%	45%	55%	42%	52%	40%	50%	37%	47%	35%	45%	32%	42%	29%	39%	26%	36%	23%	33%	20%	30%
New Utility - CASE IH ONLY	900/yr	47%	57%	43%	53%	40%	50%	37%	47%	34%	44%	31%	41%	29%	39%	27%	37%	25%	35%	23%	33%	-	-	-	-
New Utility - CASE IH ONLY	1200/yr	43%	53%	39%	49%	35%	45%	31%	41%	28%	38%	25%	35%	22%	32%	-	-	-	-	-	-	-	-	-	-
New Utility - CASE IH ONLY	No Limits	-	40%	-	37%	-	35%	-	32%	-	30%	-	27%	-	25%	-	23%	-	-	-	-	-	-	-	-

Types of Leases: FPO - Fixed Purchase Option (also known as Walk Away Lease)

- Typically considered a true tax lease where customer writes off lease payment as operating expense, rather than depreciating asset. Customer has option to purchase, trade, or surrender (walk away) asset.
- * Customer only gives up equity if they surrender. Otherwise, equify is retained by purchasing or trading to pay off the residual amount due.

- * Typically considered a true tax lease where customer writes off lease payment as operating expense, rather than depreciating asset.

 * Customer has option to purchase, trade, or renew lease (no walk away option).

 * Customer has option to purchase, trade, or renew lease (no walk away option).

 * Customer retains their equity by purchasing or trading to pay off the residual amount due at end, just like they would with a balloon loan.

- *Customer retains their equity by proclassing or bading to pay on the residual amount due at end, just like they would will a balloon like.

 *Conditional sale lease with same tax treatment as a loan. Customer takes depreciation just like a loan, rather than writing off lease payment.

 *Customer must purchase or trade (no walk away option). At lease end, residual may also be refinanced as a loan, subject to credit approval.
- * Customer retains their equity by purchasing or trading to pay off the residual amount due at end, just like they would with a balloon loan.

Subject to credit approval. Consult with an accountant for advice on leasing options.

AgDirect® is an equipment financing program offered by Farm Credit Services of America and other lenders, including participating Farm Credit System Institutions.

The final residual percentage will be based on the lower of either the actual/advertised sales price or 100% of Resale Cash value of the current edition of Iron Guide.

Lease applications are subject to selling price verification, and residual may be conditioned down from stated percentage based on actual model, specifications, and estimated future value.





Lease Options for Used Case IH Tractors

Qualifying Used Case IH Tractors by Age:

* Up to 10 years of age by serial number

4WD Tractors
All Steiger series
Utility/Orchard/ Vineyard Tractors (35-139 hp)
Farmall series

Looking for lease options for a tractor with over 3130 starting hours? See Used Tractors - on Page 13

Hand One III Book One Touristical and		2-y	rear	2.5	year	3-	year	3.5	year	4-\	/ear	4.5	year	5-\	rear	5.5	year	6-y	ear	6.5	year	7-y	ear .	7.5-	year
Used Case IH Row Crop Tractor Lease Options:	Hour Limits	-	PRO/		PRO/	_	PRO/		PRO/		PRO/		PRO/		PRO/		PRO/								
Ориона.		FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT																
	300/yr	59%	69%	58%	68%	57%	67%	55%	65%	53%	63%	52%	62%	51%	61%	48%	58%	46%	56%	44%	54%	42%	52%	40%	50%
	450/yr	53%	63%	51%	61%	49%	59%	47%	57%	46%	56%	44%	54%	43%	53%	41%	51%	39%	49%	37%	47%	36%	46%	35%	45%
Used Row Crop - CASE IH ONLY	600/yr	52%	62%	50%	60%	48%	58%	46%	56%	45%	55%	43%	53%	42%	52%	40%	50%	38%	48%	36%	46%	35%	45%	34%	44%
w/< 450 hours on Meter	900yr	48%	58%	46%	56%	45%	55%	43%	53%	42%	52%	40%	50%	39%	49%	38%	48%	37%	47%	-	-	-	-	-	-
	1200/yr	44%	54%	43%	53%	42%	52%	41%	51%	40%	50%	39%	49%	-	-	-	-	-	-	<u> </u>	-	-	-	-	-
	1500/yr	42%	52%	41%	51%	40%	50%	39%	49%	-	-	-	-	-	-	-	-	-	-	<u> </u>	-	-	-	-	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-		-	-	-		
	300/yr	57%	67%	56%	66%	55%	65%	53%	63%	51%	61%	50%	60%	49%	59%	46%	56%	44%	54%	42%	52%	40%	50%	38%	48%
	450/yr	51%	61%	49%	59%	47%	57%	45%	55%	44%	54%	42%	52%	41%	51%	39%	49%	37%	47%	35%	45%	34%	44%	33%	43%
Used Row Crop - CASE IH ONLY	600/yr	50%	60%	48%	58%	46%	56%	44%	54%	43%	53%	41%	51%	40%	50%	38%	48%	36%	46%	34%	44%	33%	43%	32%	42%
w/< 880 hours on Meter	900yr	46%	56%	44%	54%	43%	53%	41%	51%	40%	50%	38%	48%	37%	47%	36%	46%	-	-		-	-	-	-	-
	1200/yr	42%	52%	41%	51%	40%	50%	39%	49%	38%	48%	-	-	-	-	-	-	-	-		-	-	-	-	-
	1500/yr	40%	50%	39%	49%	38%	48%	-	-	-	-	-	-	-	-	-	-	-	-		-	-	_	-	-
	No Limits	-	40%		39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-		-	-	-	-	-
	300/yr	53%	63%	52%	62%	51%	61%	49%	59%	47%	57%	46%	56%	45%	55%	42%	52%	40%	50%	38%	48%	36%	46%	34%	44%
	450/yr	47%	57%	45%	55%	43%	53%	41%	51%	40%	50%	38%	48%	37%	47%	35%	45%	33%	43%	31%	41%	30%	40%	-	-
Used Row Crop - CASE IH ONLY	600/yr	46%	56%	44%	54%	42%	52%	40%	50%	39%	49%	37%	47%	36%	46%	34%	44%	32%	42%	30%	40%	29%	39%	-	-
w/< 1690 hours on Meter	900yr	42%	52%	40%	50%	39%	49%	37%	47%	36%	46%	35%	45%	-	-	-	-	-	-		-	-	-	-	-
W/ - 1000 Hours on Meter	1200/yr	38%	48%	37%	47%	37%	47%	36%	46%	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-
	1500/yr	36%	46%	35%	45%		-	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-	<u>L-</u>	-	-	-	-	-
	300/yr	49%	59%	48%	58%	47%	57%	45%	55%	43%	53%	42%	52%	41%	51%	38%	48%	36%	46%	34%	44%	32%	42%	30%	40%
	450/yr	43%	53%	41%	51%	39%	49%	37%	47%	36%	46%	34%	44%	33%	43%	32%	42%	-	-		-	-	-	-	-
Used Row Crop - CASE IH ONLY	600/yr	42%	52%	40%	50%	38%	48%	36%	46%	35%	45%	33%	43%	32%	42%	31%	41%	-	-	-	-	-	-	-	-
w/< 2440 hours on Meter	900yr	38%	48%	36%	46%	35%	45%	34%	44%	-	-	-	-	-	-	-	-	-	-	-	-	-	_	-	_
W/\ LTTO Hours on Meter	1200/yr	34%	44%	33%	43%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	32%	42%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	-	40%	-	39%	,	35%	-	35%		30%	-	30%	-	25%	-	22%	-	-	-	-	1	-	-	-
	300/yr	45%	55%	44%	54%	43%	53%	41%	51%	39%	49%	38%	48%	37%	47%	34%	44%	32%	42%	30%	40%	28%	38%	26%	36%
Used Row Crop - case in only	450/yr	39%	49%	37%	47%	35%	45%	34%	44%	34%	44%	33%	43%	-	-	-	-	-	-		-	-	-	-	-
w/< 3130 hours on Meter	600/yr	38%	48%	36%	46%	34%	44%	33%	43%	33%	43%	32%	42%	-	-				-		_	Ŀ	-	_	_
W/ > O TOO HOUTS OIT MICEO	900yr	34%	44%	32%	42%	31%	41%		_	Ŀ		L-	_	Ŀ	-				-		_	Ŀ	-	-	_
	No Limits	_	40%	-	39%	-	35%	-	35%	_	30%	_	30%	_	25%	-	22%	_	_	-	-	-	-	-	-

Used Case IH 4WD & Tracked Tractor Lease	Hour	2-у	ear	2.5	year	3-1	year	3.5	year	4-9	/ear	4.5	year	5-y	ear	5.5	year	6-у	ear	6.5	year	7-у	ear	7.5-)	year
Options:	Limits	FPO	PRO/ PUT		PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT												
	300/yr	59%	69%	57%	67%	56%	66%	53%	63%	51%	61%	49%	59%	48%	58%	46%	56%	44%	54%	42%	52%	39%	49%	37%	47%
	450/yr	50%	60%	49%	59%	48%	58%	46%	56%	44%	54%	42%	52%	41%	51%	39%	49%	38%	48%	37%	47%	36%	46%	34%	44%
Used 4WD & Tracked - CASE IH ONLY	600/yr	49%	59%	48%	58%	47%	57%	45%	55%	43%	53%	41%	51%	40%	50%	38%	48%	37%	47%	36%	46%	34%	44%	33%	43%
w/< 450 hours on Meter	900yr	48%	58%	47%	57%	46%	56%	43%	53%	41%	51%	39%	49%	38%	48%	37%	47%	36%	46%	-	-	-	-		_
W/ 400 Hours on meter	1200/yr	45%	55%	44%	54%	43%	53%	40%	50%	37%	47%	34%	44%	-	-	-	-	-	-	-	-	-	-	-	_
	1500/yr	42%	52%	41%	51%	40%	50%	39%	49%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	_	30%	-	25%	-	22%	-	-	-	-	-	-		_
	300/yr	57%	67%	55%	65%	54%	64%	51%	61%	49%	59%	47%	57%	46%	56%	44%	54%	42%	52%	40%	50%	37%	47%	35%	45%
	450/yr	48%	58%	47%	57%	46%	56%	44%	54%	42%	52%	40%	50%	39%	49%	37%	47%	36%	46%	35%	45%	34%	44%	32%	42%
Used 4WD & Tracked - CASE IH ONLY	600/yr	47%	57%	46%	56%	45%	55%	43%	53%	41%	51%	39%	49%	38%	48%	36%	46%	35%	45%	34%	44%	32%	42%	31%	41%
w/< 880 hours on Meter	900yr	46%	56%	45%	55%	44%	54%	41%	51%	39%	49%	37%	47%	36%	46%	35%	45%	-	-	-	-	-	-	- 1	-
W/ COO HOURS OIL METER	1200/yr	43%	53%	42%	52%	41%	51%	38%	48%	35%	45%	-	-		-		-		_		_	,			-
	1500/yr	40%	50%	39%	49%	38%	48%	-	_	-		-	-				-		_		_		L-	-	_
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	•	25%	-	22%		-	-	-	-	-		-

Lease Options for Used Case IH Tractors

Used Case IH 4WD & Tracked Tractor Lease	Hour	2-)	/ear	2.5	year	3-	year	3.5	year	4-1	year	4.5	year	5-у	ear	5.5 y	year	6-у	ear	6.5 y	year	7-у	ear	7.5-	year
Options:	Limits	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	-DO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	- FDO	PRO/		PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO.
	300/yr	53%	63%	51%	61%	49%	59%	FPO 47%	57%	45%	55%	43%	53%	FPO 42%	PUT 52%		50%	38%	48%	36%	46%	33%	43%	31%	41%
	450/yr	44%	54%	43%	53%	42%	52%	40%	50%	38%	48%	36%	46%	35%	45%	33%	43%	32%	42%	31%	41%	29%	39%	3170	
	600/yr	43%	53%	42%	52%	41%	51%	39%	49%	37%	47%	35%	45%	34%	44%	32%	42%	31%	41%	30%	40%	28%	38%	[-	-
Used 4WD & Tracked - CASE IH ONLY w/< 1690 hours on Meter	900yr	42%	52%	41%	51%	40%	50%	37%	47%	35%	45%	33%	43%	-	-	-	-	-	-	-	-	-	_	-	-
w/< 1090 nours on Meter	1200/yr	39%	49%	38%	48%	37%	47%	36%	46%	-	-	-	-	-	-	-		1	-	-	1		-	-	-
	1500/yr	36%	46%	35%	45%	-	-	-	-	-	-	-	-	•		-		-	-			•	-	-	-
	No Limits	-	40%		39%	-	35%	-	35%		30%	-	30%	-	25%	-	22%	-	-	-	-	-	-	<u> </u>	-
	300/yr	49%	59%	47%	57%	45%	55%	43%	53%	41%	51%	39%	49%	38%	48%	36%	46%	34%	44%	32%	42%	29%	39%	27%	37%
	450/yr	40%	50%	39%	49%	38%	48%	36%	46%	34%	44%	32%	42%	31%	41%	30%	40%	-	-	-	-	-	-	L	-
Used 4WD & Tracked - CASE IH ONLY	600/yr	39%	49%	38%	48%	37%	47%	35%	45%	33%	43%	31%	41%	30%	40%	29%	39%	-	-	-	-	-	-	<u> </u>	-
w/< 2440 hours on Meter	900yr	38%	48%	37%	47%	36%	46%	35%	45%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	<u> </u>	-
	1200/yr	35%	45%	33%	43%	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	├	-
	1500/yr	32%	42%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	H	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-		-
	300/yr	45%	55%	43%	53%	41%	51%	39%	49%	37%	47%	35%	45%	34%	44%	32%	42%	30%	40%	28%	38%	25%	35%	23%	33%
Used 4WD & Tracked - CASE IH ONLY	450/yr	36%	46%	35%	45%	34%	44%	32%	42% 41%	30%	40%	28%	38%	-	-		-	-	-	-	-	-	-	Γ-	-
w/< 3130 hours on Meter	600/yr 900yr	35% 34%	45% 44%	34%	44%	33% 32%	43% 42%	31%	41%	29%	39%	27%	37%	-	-		-	-	-	-	-	-	-	-	-
	No Limits	3470	40%	3376	39%	3270	35%		35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-	Ħ	
	140 Emilio																								
Used Case IH Utility Tractor Lease Options:	Hour	2-)	/ear	2.5	year	3-	year	3.5	year	4-1	year	4.5	year	-	ear	5.5 y	year	6-у	ear	6.5	year	7-у	ear	7.5-	year
osed case in ounity fractor Lease Options.	Limits	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO.
	300/yr	59%	69%	56%	66%	53%	63%	52%	62%	51%	61%	50%	60%	48%	58%		53%	39%	49%	35%	45%	31%	41%	27%	37%
	450/yr	53%	63%	50%	60%	48%	58%	46%	56%	44%	54%	42%	52%	41%	51%		47%	34%	44%	31%	41%	28%	38%	25%	35%
	600/yr	52%	62%	49%	59%	47%	57%	45%	55%	43%	53%	41%	51%	40%	50%		46%	33%	43%	30%	40%	27%	37%	24%	34%
Used Utility - CASE IH ONLY	900yr	47%	57%	44%	55%	42%	52%	39%	49%	37%	47%	35%	45%	33%	43%		41%	29%	39%	-	-	-	-	[-	_
w/< 450 hours on Meter	1200/yr	42%	52%	39%	49%	37%	47%	34%	44%	31%	41%	28%	38%			-		-	-	-	-	-	_	-	-
	1500/yr	35%	45%	32%	42%	30%	40%	28%	38%	-	-	-		-	-	-		-	-	-	-	-	-	-	-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	•	25%	-	22%	1	-	-	-	1	-		-
	300/yr	55%	65%	52%	62%	49%	59%	48%	58%	47%	57%	46%	56%	44%	54%	39%	49%	35%	45%	31%	41%	27%	37%	23%	33%
	450/yr	49%	59%	46%	56%	44%	54%	42%	52%	40%	50%	38%	48%	37%	47%	33%	43%	30%	40%	27%	37%	24%	34%	21%	31%
Used Utility - CASE IH ONLY	600/yr	48%	58%	45%	55%	43%	53%	41%	51%	39%	49%	37%	47%	36%	46%	32%	42%	29%	39%	26%	36%	23%	33%	20%	30%
w/< 880 hours on Meter	900yr	43%	53%	40%	50%	38%	48%	35%	45%	33%	43%	31%	41%	29%	39%	27%	37%	-	-	-	-	-	-		-
	1200/yr	38%	48%	35%	45%	33%	43%	30%	40%	27%	37%	-	-	-	-	-	-	-	-	-	-	-	-	L	-
	1500/yr	31%	41%	28%	38%	26%	36%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-	┝╧	-
	300/yr	48%	58%	45%	55%	42%	52%	41%	51%	40%		39%	49%	37%	47%		42%	28%	38%	24%	35%	20%	30%	16%	26%
	450/yr	42%	52%	38%	49%	37%	47%	35%	45%	33%	43%	31%	41%	30%	40%		36%	23%	34%	20%	30%	17%	27%	\vdash	-
Used Utility - case in only	600/yr	41%	51%	38%	48%	36%	46%	34%	44%	32%	42%	30%	40%	29%	39%	25%	35%	22%	33%	19%	29%	16%	26%		-
w/< 1690 hours on Meter	900yr	36%	46%	33%			41%	28%	38%	26%	36%	24%	34%	-	-	-	-	-	-	-	-	-	-	┢╼┙	-
	1200/yr 1500/yr	31% 28%	41% 38%			26%	36%	24%	34%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	<u>-</u>	-
	No Limits	20%	40%	20%	39%	-	35%	-	35%	Ė	30%	-	30%	-	25%	-	22%	-	-	-	-	-	-	Ė	Ė
	300/yr	41%	51%	38%		 	45%	34%	44%	33%		32%		30%			35%	21%	31%	17%	27%	13%	23%	10%	20%
	450/yr	35%	45%				40%	28%	38%		36%		34%	23%			32%		-			570	-	-	
	600/yr	34%	44%				39%	27%	37%					22%		21%		_	_	_	-	_	-	-	-
Used Utility - case in only	900yr	29%	39%	26%			34%	22%	32%	-	-	-	-	-	_	-	-	-	-	_	-	-	-	Γ-	_
w/< 2440 hours on Meter	1200/yr	24%	34%			-	-	-	-	-	-	_	-	-	-	-		-	-	_	_	-	-	-	_
	1500/yr	21%	31%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	-	40%	L-	39%	_	35%	_	35%		30%		30%		25%	-	22%		-	-	-	_	-	L	
	300/yr	34%	44%	31%	41%	28%	38%	27%	37%	27%	36%	25%	35%	24%	34%	23%	33%	22%	32%	21%	31%	20%	30%	19%	29%
Llead Utility case many	450/yr	28%	38%	25%	35%	23%	33%	21%	31%	19%	29%	17%	27%		-	-	-	-	-	_	_		-	-	_
Used Utility - CASE IH ONLY w/< 3130 hours on Meter	600/yr	27%	37%	24%	34%	22%	32%	20%	30%	18%	28%	16%	26%	Ŀ	-				-		_		-	L	_
II III III III III III III I		000/	200/	000/	200/	470/	070/	1		1		I _		1		ı T		1				1		1 7	

Subject to credit approval. Consult with an accountant for advice on leasing options.

AgDirect® is an equipment financing program offered by Farm Credit Services of America and other lenders, including participating Farm Credit System Institutions.

The final residual percentage will be based on the lower of either the actual/advertised sales price or 100% of Resale Cash value of the current edition of Iron Guide.

Lease applications are subject to selling price verification, and residual may be conditioned down from stated percentage based on actual model, specifications, and estimated future value.

900yr 22% 32% 20% 30% 17% 27%





Lease Options for New Fendt Tractors

Qualifying New Fendt Tractors by Age and Hours:

- * Current or Prior Model Year Only
- * Never Retailed
- * Under 150 Demo Hours

Row Crop Tractors (140 hp+)	Tracked Tractors ALL tractors sold <u>with tracks</u> including row crop or 4wd.
All (not ending in an MT)	1100 Vario MT series & 900 Vario MT series
	Utility/Orchard/ Vineyard Tractors (35-139 hp)
	300 Vario series** and 500 Vario series**

**Based on engine horsepower, this model may be classified as a Row Crop Tractor (140 hp+) or a Utility/Orchard/Vineyard Tractor (35-135 hp).

New Fendt Tractor Lease Options:	Hour Limits	2-y	ear	2.5	year	3-)	ear	3.5	year	4-у	ear	4.5	year	5-у	ear	5.5	year	6-у	ear	6.5	year	7-y	ear	7.5	year
•		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT		PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT		PRO.
New Row Crop - FENDT ONLY	300/yr	52%	72%	52%	71%	51%	70%	49%	67%	47%	65%	44%	63%	41%	61%	38%	58%	35%	57%	32%	56%	29%	55%	29%	52%
New Row Crop - FENDT ONLY	450/yr	51%	68%	47%	67%	44%	65%	42%	62%	40%	60%	38%	59%	36%	58%	34%	55%	32%	53%	31%	51%	28%	50%	28%	48%
New Row Crop - FENDT ONLY	600yr	50%	65%	46%	64%	43%	63%	41%	60%	39%	58%	37%	56%	35%	54%	33%	52%	31%	48%	30%	46%	28%	45%	27%	43%
New Row Crop - FENDT ONLY	900/yr	49%	62%	45%	60%	42%	59%	39%	56%	37%	54%	35%	53%	33%	52%	31%	47%	29%	40%	27%	36%	-	-	-	-
New Row Crop - FENDT ONLY	1200/yr	48%	59%	44%	57%	40%	56%	37%	54%	34%	52%	31%	51%	28%	50%	28%	45%	-	-	-		-	-	-	-
New Row Crop - FENDT ONLY	1500/yr	44%	55%	40%	52%	36%	49%	33%	46%	30%	43%	-	41%	1	-	-	-	-	-	-	-	1	-	1	-
New Row Crop - FENDT ONLY	No Limits	-	48%		47%	-	46%	- 1	43%	-	41%	-	40%	1	36%	- 1	36%	-	-	-	- 1	1	-	1	-
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New Tracked - FENDT ONLY	300/yr	52%	61%	51%	60%	50%	59%	48%	56%	46%	53%	43%	50%	41%	47%	40%	44%	39%	42%	39%	40%	38%	38%	26%	34%
New Tracked - FENDT ONLY	450/yr	50%	57%	46%	54%	43%	51%	41%	50%	39%	49%	37%	47%	36%	45%	34%	42%	32%	40%	30%	37%	29%	35%	28%	32%
New Tracked - FENDT ONLY	600yr	49%	56%	45%	53%	42%	50%	40%	49%	38%	48%	36%	46%	35%	44%	33%	41%	31%	39%	29%	36%	28%	34%	27%	31%
New Tracked - FENDT ONLY	900/yr	45%	54%	41%	51%	37%	48%	34%	45%	32%	43%	30%	41%	28%	40%	26%	38%	24%	36%	22%	34%	1	-	1	-
New Tracked - FENDT ONLY	1200/yr	44%	53%	39%	50%	37%	47%	32%	43%	31%	40%	28%	36%	26%	33%	26%		-	-	-	1	1	-	1	-
New Tracked - FENDT ONLY	1500/yr	43%	53%	38%	48%	35%	45%	31%	41%	28%	38%		38%		30%		23%								
New Tracked - FENDT ONLY	No Limits	-	39%	-	38%	-	37%	-	36%	-	35%	-	32%	-	30%	-	-	-	-	-	-	1	-	1	-
New Utility - FENDT ONLY	300/yr	55%	62%	52%	60%	50%	58%	47%	56%	45%	54%	42%	51%	40%	49%	35%	46%	31%	44%	27%	42%	23%	40%	19%	38%
New Utility - FENDT ONLY	450/yr	51%	60%	48%	57%	46%	55%	43%	52%	41%	49%	38%	46%	36%	44%	31%	41%	27%	39%	23%	37%	19%	35%	17%	33%
New Utility - FENDT ONLY	600yr	50%	59%	47%	56%	45%	54%	42%	51%	40%	48%	37%	45%	35%	43%	30%	40%	26%	38%	22%	36%	18%	34%	16%	32%
New Utility - FENDT ONLY	900/yr	45%	56%	42%	53%	40%	50%	37%	46%	34%	43%	30%	40%	27%	37%	24%	34%	21%	31%	18%	27%		_	,	-
New Utility - FENDT ONLY	1200/yr	40%	53%	37%	49%	35%	46%	31%	42%	27%	39%	23%	35%	20%	32%	20%	30%	-	-	-		-	-	_	-

New Utility - FENDT ONLY Types of Leases:

FPO - Fixed Purchase Option (also known as Walk Away Lease)

- FPO Fixed Purchase Option (also known as Walk Away Lease)

 * Typically considered a true tax lease where customer writes off lease payment as operating expense, rather than depreciating asset.

 * Customer has option to purchase, trade, or surrender (walk away) asset.

 * Customer only gives up equity if they surrender. Otherwise, equity is retained by purchasing or trading to pay off the residual amount due.

 * PRO Purchase or Renew (payment write-offs with "balloon-like" residual)

 * Typically considered a true tax lease where customer writes off lease payment as operating expense, rather than depreciating asset.

 * Customer has option to purchase, trade, or renew lease (no walk away option).

 * Customer retains their equity by purchasing or trading to pay off the residual amount due at end, just like they would with a balloon loan.

 * PUT Purchase Upon Termination (depreciation benefits with "balloon-like" residual)

 * Conditional sale lease with same tax treatment as a loan. Customer takes depreciation just like a loan, rather than writing off lease payment.

 * Customer must purchase or trade (no walk away option). At lease end, residual amount due at end, just like they would with a balloon loan.

 * Customer retains their equity by purchasing or trading to pay off the residual amount due at end, just like they would with a balloon loan.

Subject to credit approval. Consult with an accountant for advice on leasing options.

AgDirect® is an equipment financing program offered by Farm Credit Services of America and other lenders, including participating Farm Credit System Institutions.

The final residual percentage will be based on the lower of either the actual/advertised sales price or 100% of Resale Cash value of the current edition of Iron Guide.

Lease applications are subject to selling price verification, and residual may be conditioned down from stated percentage based on actual model, specifications, and estimated future value.





7:30 a.m. to 5:30 p.m. CT Call 888-525-9805 or visit AGDIRECT.COM.

Lease Options for Used Fendt Tractors

Qualifying Used Fendt Tractors by Age and Hours:

* Up to $\underline{\mathbf{10}}$ years of age by serial number

Row Crop Tractors
(140 hp+)

All tractors sold with tracts including row crop or 4wd.

All (not ending in an MT)

1100 Vario MT series & 900 Vario MT series

Utility/Orchard/ Vineyard Tractors
(35-139 hp)

300 Vario series** and 500 Vario series**

Looking for used Fendt FPO lease options or PRO options for tractors over 3130 starting hours? See Used Tractors - on Page 13

*Based on engine horsepower, this model may be classified as a Row Crop Tractor (140 hp+) or a Utility/Orchard/Vineyard	Tractor (35-135 hp).
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Used Fendt Tractor Lease Options:	Hour Limits	2-	year	2.5	year	3-у	ear	3.5	year	4-y	/ear	4.5	year	-	ear	5.5	year	6-	year	6.5	year	7-5	/ear		year
		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT																
	300/yr	-	70%	-	69%	-	68%	-	65%		63%	-	61%	- 1	59%	-	56%		54%	-	52%	-	50%	_	48%
	450/yr	_	66%	-	65%	-	64%	-	61%	-	59%	-	57%		55%	-	52%	-	50%	-	48%	-	46%	_	44%
Head Barr Cran	600/yr	-	65%	-	64%	-	63%	-	60%	-	58%	-	56%	-	54%	-	51%	-	49%	-	47%	-	45%	-	43%
Used Row Crop - FENDT ONLY w/< 450 hours on Meter	900yr	-	62%	-	60%	-	59%	-	56%		54%	-	53%	-	52%	-	50%	-	48%	_	-	-	-	-	-
	1200/yr	-	59%	-	57%	-	56%	-	54%	-	52%	-	49%	-	-	-	-	-	-		-	-	-	-	-
	1500/yr	-	58%	-	54%	-	51%	-	47%	-	-	-	-	-	-	-	-	-	-	<u> </u>	-	-	-	-	-
	No Limits	-	40%	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	-	Ŀ	-	_			-
	300/yr	-	68%	-	67%	-	66%	-	63%	-	61%	-	59%	-	57%	-	54%	-	52%		50%	-	48%	-	45%
	450/yr	-	64%	-	63%	-	62%	-	59%	-	57%	-	55%	-	53%	-	50%	-	48%		46%	-	44%	-	41%
Used Row Crop - FENDT ONLY	600/yr	_	63%	-	62%	-	61%	-	58%	-	56%	-	54%	-	52%	-	49%	-	47%		45%	-	43%	-	40%
w/< 880 hours on Meter	900yr	-	60%	-	58%	-	57%	-	54%	-	52%	-	51%	-	50%	-	49%	-	-	<u> </u>	-	-	-	-	-
	1200/yr	-	57%	-	55%	-	54%	-	52%	-	50%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	-	56%	-	52%	-	49%	-	-	-	-	-	-	-	-	-	-	-	-	<u> </u>	-	-	-	-	-
	No Limits	-	40%	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	-	ᆣ	-			_	-
	300/yr	-	64%	-	63%	-	62%	-	59%	-	57%	-	55%	-	53%	-	50%	-	48%	-	46%	-	44%	-	41%
	450/yr	-	60%	-	59%	-	58%	-	55%	-	53%	-	51%	-	49%	-	46%	-	44%	-	42%	-	40%	-	38%
Used Row Crop - FENDT ONLY	600/yr	-	59%	-	58%	-	57%	-	54%	-	52%	-	50%	-	48%	-	45%	-	43%	-	41%	-	39%	-	37%
w/< 1690 hours on Meter	900yr	-	56%	-	54%	-	53%	-	50%	-	48%	-	45%	-	-	-	-	-	-	-	-	-	-	-	-
	1200/yr	-	53%	-	51%	-	50%	-	47%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	-	52%	-	48%	-	-	-		-	-	-	-	-	-	-	-	-	-		-	-	-	-	-
	No Limits	-	40%	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	-	<u> </u>					-
	300/yr	-	60%	-	59%	-	58%	-	55%	-	53%	-	51%	-	49%	-	46%	-	44%		42%	-	40%	-	37%
	450/yr	-	56%	-	55%	-	54%	-	50%	-	49%	-	47%		45%	-	43%	-		-	-	-	-	-	-
Used Row Crop - FENDT ONLY	600/yr	-	55%	-	54%	-	53%	-	50%	-	48%	-	46%	-	44%	-	42%	-	-	<u> </u>	-	-	-	-	-
w/< 2440 hours on Meter	900yr	-	52%	-	50%	-	49%	-	47%	-	-	-	-			-		-	-	-	-	-	-	-	-
	1200/yr	-	49%	-	44%	-	-	-	-	-	-	-	-			-		-	-	-	-	-	-	-	-
	1500/yr	-	48%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	<u> </u>	-		-	-	-
	No Limits	-	40%	_	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	-	Ŀ	-		-	<u> </u>	-
	300/yr	-	56%	-	55%	-	54%	-	51%	-	49%	-	47%	-	45%	-	42%	-	40%	ᆣ	38%	-	36%		34%
Used Row Crop - FENDT ONLY	450/yr	-	52%	-	51%	-	50%	-	47%	-	45%	-	41%	-	-	-	-	-	-	ᆣ	-		-	-	-
w/< 3130 hours on Meter	600/yr	-	54%	-	50%	-	49%	-	46%	-	44%	-	40%	-	-	-	-	-	-	-	-		-	-	-
	900yr	-	48%	-	46%	-	45%	-	-	-	-	-	-	-	-	-	-	-	-	Ŀ	-	<u> </u>	-	-	-
	No Limits	-	40%	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	-	L-	-	_		-	-

Used For th Torologic Transfer Language	Hour	2-y	/ear	2.5	year	3-у	ear	3.5	year	4-y	ear .	4.5	year	5-)	ear	5.5	year	6-	year	6.5	year	7-	year	7.5	-year
Used Fendt Tracked Tractor Lease Options:	Limits	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT		PRO/ PUT		PRO/ PUT										
	300/yr	-	69%	-	66%	-	64%	-	60%	-	57%	-	56%	-	55%	-	52%	-	50%	-	47%	-	44%	-	42%
	450/yr	-	66%	-	63%	-	61%	-	58%	-	55%	-	53%	-	52%	-	49%	-	47%	-	45%	-	43%	-	38%
Used Torologic	600/yr	-	65%	-	62%	-	60%	-	57%	-	54%	-	52%	-	51%	-	48%	-	46%	-	44%	-	40%	-	37%
Used Tracked - FENDT ONLY w/< 450 hours on Meter	900yr	-	62%	-	59%	-	57%	-	54%	-	51%	-	49%	-	48%	-	46%	-	45%	-	-	-	-	-	-
	1200/yr	-	59%	-	56%	-	54%	-	51%	-	49%	-	46%	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	-	53%	-	49%	-	46%	-	42%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	-	40%	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	-	-	-	-	-	-	-
	300/yr	-	67%	-	64%	-	62%	-	58%	-	55%	-	54%	-	53%	-	50%	-	47%	-	44%	-	42%	-	40%
	450/yr	-	64%	-	61%	-	59%	-	56%	-	53%	-	51%	-	50%	-	47%	-	44%	-	41%	-	39%	-	36%
Used Torologic	600/yr	-	63%	-	60%	-	58%	-	55%	-	52%	-	50%	-	49%	-	46%	-	43%	-	40%	-	38%	-	35%
Used Tracked - FENDT ONLY w/< 880 hours on Meter	900yr	-	60%	-	57%	-	55%	-	52%	-	49%	-	47%	-	45%	-	43%	-	-	-	-	-	-	-	-
	1200/yr	-	57%	-	54%	-	52%	-	49%	-	47%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	-	51%	-	47%	-	44%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	-	40%	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	-	-		-	-	-	-

Lease Options for Used Fendt Tractors

		2-1	year	2.5 y	vear	3-у	ear	3.5	vear	4-v	ear	4.5	year	5-v	ear	5.5	/ear	6-\	/ear	6.5	year	7-	year	7.5	-year
Used Fendt Tracked Tractor Lease Options:	Hour Limits		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/	Ť	PRO/		PRO/		PRO/		PRO/	1	PRO/		PRO/
		FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO		FPO	PUT	FPO		FPO	
	300/yr	-	63%	-	60%	-	58%	-	54%	-	51%	-	50%	-	49%	-	46%	•	43%	-	40%	-	38%	-	35%
	450/yr	-	60%	-	57%	-	55%	-	52%	-	49%	-	47%	-	46%	-	43%		40%	-	37%	-	35%	-	-
Used Tracked - FENDT ONLY	600/yr	-	59%	-	56%	-	54%	-	51%	-	48%	-	46%	-	45%	-	42%	-	39%	-	36%	-	34%	-	-
w/< 1690 hours on Meter	900yr	-	56%	-	53%	-	51%	-	48%	-	45%	-	42%	-	-	-	-	-	-	-	-	-	-	-	-
	1200/yr	_	53%	-	50%	-	48%	-	45%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1500/yr	-	47%	-	45%	-		-		-	-	-	-	-	-		-	-		-	-	-	-	-	-
	No Limits	-	40%	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	-	-	-	-	-	-	-
	300/yr	_	59%	-	56%	-	54%	-	50%	-	47%	-	46%	-	45%	-	42%	-	39%	-	36%	-	34%	-	31%
	450/yr	-	56%	-	53%	-	51%	-	48%	-	45%	-	43%	-	42%	-	40%	•	-	-	-	-	-	-	-
Used Tracked - FENDT ONLY	600/yr	-	55%	-	52%	-	50%	-	47%	-	44%	-	42%	-	41%	-	39%	•	-	-	-	-	-	-	-
w/< 2440 hours on Meter	900yr	-	52%	-	49%	-	47%	-	44%	-	-	-	-	-	-	-	-	-	-	-	-	Ė	-	-	-
	1200/yr	-	49%	-	44%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	Ė	-	-	-
	1500/yr	-	43%	-		-	-	-	-	-	-	-	-	-	-	-	-			-	-	-	-	-	-
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Used Tracked - FENDT ONLY	450/yr	Ė	52%	-	49%	-	47%	-	44%	-	41%	-	38%	-	-	-	-	-	-	-	-	 -	-	-	-
w/< 3130 hours on Meter	600/yr	-	51%	-	48%	-	46%	-	43%	-	40%	-	37%	-	-	-	-	-	-	-	-	-	-	-	-
	900yr	-	38%	-	45%	-	43%	-		-		-		-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	-	40%	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	-	-	-			_	-
Used Fendt Utility Tractor Lease Options:	Hour	2-	year PRO/	2.5 y	year PRO/	3-у	ear PRO/	3.5	year PRO/	4-y	ear PRO/		year PRO/	-	ear PRO/	5.5	year PRO/	6-y	/ear PRO/	6.5	year PRO/	7-	year PRO/		-year PRO/
	Limits	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT				PUT	FPO		FPO	PUT	FPO	PUT	FPO		FPO	
	300/yr	-	72%	-	69%	-	67%	-	64%	-	62%	-	59%	-	57%	-	53%	-	50%	-	46%	-	43%	-	39%
	450/yr		66%	-	64%		63%		60%		58%	-	55%	-	53%	-	50%	-	47%		44%	-	42%		39%
Used Utility - FENDT ONLY	600/yr	-	65%	-	63%	-	62%	-	59%	-	57%	-	54%	-	52%	-	49%	-	46%	-	43%	-	41%	-	38%
w/< 450 hours on Meter	900yr	-	62%	-	60%	-	58%	-	55%	-	52%	-	49%	-	47%	-	44%	-	42%	-		-		-	
	1200/yr	-	59%	-	57%	-	56%		52%		49%	-	45%	-		-								-	
	1500/yr	-	49%	-	45%	-	41%	-	37%	-		-		-		-		-		-		-		-	
	No Limits	-	40%	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-		-				-	
	300/yr	-	68%	-	65%	-	63%	-	60%	-	58%	-	55%	-	53%	-	49%	-	46%	-	42%	-	39%	-	35%
	450/yr	-	62%	-	60%	-	59%	-	56%	-	54%	-	51%	-	49%	-	46%	-	43%	-	40%	-	38%	-	35%
Used Utility - FENDT ONLY	600/yr	-	61%	-	59%	-	58%	-	55%	-	53%	-	50%	-	48%	-	45%	-	42%	-	39%		37%	-	35%
w/< 880 hours on Meter	900yr		58%				54%	-	51%		48%		45%	_	43%		40%								
		_		-	56%	-			3170				40 /0	-	4070					-		-		-	
	1200/yr		55%		56%	-	52%		48%		45%	-	4070	-	4070							-			
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			55%	-	53%		52%			1 1			30%	-	25%		25%	-		-		-		-	
	1500/yr		55% 45%	-	53%	-	52% 37%	-	48%	-	45%			-		1 1 1	25% 42%		39%	-	35%	-	32%		28%
	1500/yr No Limits	-	55% 45% 40%	-	53% 41% 40%	-	52% 37% 35%	-	48% 35%	-	45% 30%		30%	-	25%	1 1 1		1 1	39%	-	35% 33%	-	32% 31%	-	28%
Used Utility - series our y	1500/yr No Limits 300/yr		55% 45% 40% 61%	-	53% 41% 40% 58%	-	52% 37% 35% 56%	-	48% 35% 53%	-	30% 51%		30% 48%	-	25% 46%		42%	1 1 1 1		-		-		-	28%
	1500/yr No Limits 300/yr 450/yr		55% 45% 40% 61% 55%	-	53% 41% 40% 58% 53%	-	52% 37% 35% 56% 52%	-	48% 35% 53% 49%	-	30% 51% 47%		30% 48% 44%		25% 46% 42%		42% 39%		36%	-	33%	-	31%	-	28%
	1500/yr No Limits 300/yr 450/yr 600/yr		55% 45% 40% 61% 55% 54%	-	53% 41% 40% 58% 53%	-	52% 37% 35% 56% 52% 51%	-	35% 53% 49% 48%	-	30% 51% 47% 46%		30% 48% 44% 43%	-	25% 46% 42%		42% 39%		36%	-	33%	-	31%	-	28%
	1500/yr No Limits 300/yr 450/yr 600/yr 900yr		55% 45% 40% 61% 55% 54% 51%	-	53% 41% 40% 58% 53% 52% 49%	-	52% 37% 35% 56% 52% 51% 47%	-	35% 53% 49% 48% 44%		30% 51% 47% 46%		30% 48% 44% 43%		25% 46% 42%		42% 39%		36%		33%	-	31%	-	28%
Used Utility - FENDT ONLY w/< 1690 hours on Meter	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr		55% 45% 40% 61% 55% 54% 51% 48%	-	53% 41% 40% 58% 53% 52% 49% 46%		52% 37% 35% 56% 52% 51% 47%		35% 53% 49% 48% 44%		30% 51% 47% 46%		30% 48% 44% 43%	-	25% 46% 42%		42% 39%		36%		33%	-	31%		28%
	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr		55% 45% 40% 61% 55% 54% 51% 48% 38%	-	53% 41% 40% 58% 53% 52% 49% 46% 34%		52% 37% 35% 56% 52% 51% 47% 45%		48% 35% 53% 49% 48% 44% 43%		30% 51% 47% 46% 41%		30% 48% 44% 43% 38%		25% 46% 42% 41%		42% 39% 38%		36%		33%	-	31%		28%
	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr No Limits		55% 45% 40% 61% 55% 54% 51% 48% 38% 40%	-	53% 41% 40% 58% 53% 52% 49% 46% 34%		52% 37% 35% 56% 52% 51% 47% 45%		48% 35% 53% 49% 48% 44% 35%		45% 30% 51% 47% 46% 41%		30% 48% 44% 43% 38%		25% 46% 42% 41%		42% 39% 38% 25%		36%		33%	-	31%	-	
w/< 1690 hours on Meter	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr No Limits 300/yr		55% 45% 40% 61% 55% 54% 48% 38% 40%	-	53% 41% 40% 58% 53% 52% 49% 46% 34% 40%		52% 37% 35% 56% 52% 51% 47% 45% 35%		48% 35% 53% 49% 44% 43% 35% 46%		30% 51% 47% 46% 41% 30% 44%		30% 48% 44% 43% 38% 30% 41%	-	25% 46% 42% 41% 25% 39%		42% 39% 38% 25% 35%		36%		33%		31%	-	
w/< 1690 hours on Meter Used Utility - FENDT ONLY	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr No Limits 300/yr 450/yr		55% 45% 40% 61% 55% 54% 48% 38% 40% 54% 48%	-	53% 41% 40% 58% 53% 52% 49% 46% 40% 51%		52% 37% 35% 56% 51% 47% 45% 49%		48% 35% 53% 49% 48% 44% 43% 35% 46% 42%		45% 30% 51% 47% 46% 41% 30% 44%		30% 48% 44% 43% 38% 30% 41% 37%	-	25% 46% 42% 41% 25% 39% 35%		42% 39% 38% 25% 35% 32%		36%		33%		31%	-	
w/< 1690 hours on Meter Used Utility - FENDT ONLY	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr No Limits 300/yr 450/yr 600/yr		55% 45% 40% 61% 55% 54% 48% 40% 54% 48% 47%	-	53% 41% 40% 58% 53% 49% 46% 34% 40% 51% 46% 45%		52% 37% 35% 56% 52% 47% 45% 45% 49%		35% 53% 49% 48% 44% 43% 46% 41%		45% 30% 51% 47% 46% 41% 30% 44%		30% 48% 44% 43% 38% 30% 41% 37%	-	25% 46% 42% 41% 25% 39% 35%		42% 39% 38% 25% 35% 32%		36%		33%		31%	-	
w/< 1690 hours on Meter Used Utility - FENDT ONLY	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr No Limits 300/yr 450/yr 600/yr		55% 45% 40% 61% 55% 54% 48% 40% 54% 44%	-	53% 41% 40% 58% 52% 49% 46% 34% 40% 51% 46% 45%		52% 37% 35% 56% 52% 47% 45% 45% 49%		35% 53% 49% 48% 44% 43% 46% 41%		45% 30% 51% 47% 46% 41% 30% 44%		30% 48% 44% 43% 38% 30% 41% 37%	-	25% 46% 42% 41% 25% 39% 35%		42% 39% 38% 25% 35% 32%		36%		33%		31%	-	
w/< 1690 hours on Meter Used Utility - FENDT ONLY	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr		55% 45% 40% 61% 55% 54% 48% 40% 48% 47% 44% 41%	-	53% 41% 40% 58% 52% 49% 46% 34% 40% 51% 46% 45%		52% 37% 35% 56% 52% 47% 45% 45% 49%		35% 53% 49% 48% 44% 43% 46% 41%		45% 30% 51% 47% 46% 41% 30% 44%		30% 48% 44% 43% 38% 30% 41% 37%		25% 46% 42% 41% 25% 39% 35%		42% 39% 38% 25% 35% 32%		36%		33%		31%	-	
w/< 1690 hours on Meter Used Utility - FENDT ONLY	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr		55% 45% 40% 61% 55% 54% 48% 40% 44% 44% 41% 41%	-	53% 41% 40% 58% 52% 49% 46% 34% 46% 45% 42%		52% 37% 35% 56% 51% 47% 45% 49% 44% 44% 40%		48% 53% 49% 48% 44% 43% 35% 46% 42% 37%		30% 51% 47% 46% 41% 30% 44% 40% 39%		30% 48% 44% 43% 38% 30% 41% 37% 36%		25% 46% 42% 41% 25% 39% 35% 34%		42% 39% 38% 25% 35% 32% 31%		36%		33%		31%	-	
w/< 1690 hours on Meter Used Utility - FENDT ONLY w/< 2440 hours on Meter	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr No Limits		55% 45% 40% 61% 55% 54% 48% 40% 44% 44% 41% 31% 40%	-	53% 41% 40% 58% 53% 52% 49% 46% 34% 46% 45% 42% 39%		52% 37% 35% 56% 52% 51% 47% 45% 45% 44% 44% 44%		48% 53% 49% 44% 44% 43% 35% 42% 41% 37%		30% 51% 47% 46% 41% 30% 44% 40% 39%		30% 48% 44% 43% 38% 30% 41% 36%		25% 46% 42% 41% 25% 39% 35% 34%		42% 39% 38% 25% 35% 31%		36%		33% 32% 28%		31% 30%	-	
	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr No Limits 300/yr 450/yr 900yr 1200/yr 1500/yr No Limits 300/yr 1200/yr 1500/yr No Limits		55% 45% 40% 61% 55% 54% 48% 40% 44% 41% 31% 40% 44% 40% 44%	-	53% 41% 40% 58% 52% 49% 46% 34% 46% 45% 42% 39% 40%		52% 37% 35% 56% 52% 51% 45% 45% 45% 44% 40% 35% 44% 44% 44%		48% 35% 49% 48% 44% 44% 46% 42% 41% 37% 35% 35% 39%		30% 51% 47% 46% 41% 30% 44% 40% 39%		30% 48% 44% 33% 30% 41% 37% 36%		25% 46% 42% 41% 25% 39% 35% 34%		42% 39% 38% 25% 35% 31%		36%		33% 32% 28%		31% 30%	-	
w/< 1690 hours on Meter Used Utility - FENDT ONLY w/< 2440 hours on Meter Used Utility - FENDT ONLY	1500/yr No Limits 300/yr 450/yr 600/yr 900yr 1200/yr 1500/yr No Limits 300/yr 450/yr 900yr 1200/yr 1500/yr No Limits 300/yr 450/yr 450/yr No Limits		55% 45% 40% 61% 55% 54% 48% 40% 44% 41% 41% 40% 47% 41% 41%	-	53% 41% 40% 58% 53% 49% 46% 34% 40% 51% 42% 39% 40% 44% 40%		52% 37% 35% 56% 52% 51% 45% 49% 44% 44% 40%		48% 35% 49% 48% 44% 43% 35% 41% 37% 35% 35% 39% 35%		45% 30% 51% 47% 46% 41% 30% 44% 39% 30% 37% 33%		30% 48% 44% 338% 30% 41% 36% 36% 30% 34% 30%		25% 46% 42% 41% 25% 39% 35% 34%		42% 39% 38% 25% 35% 31%		36%		33% 32% 28%		31% 30%	-	

Subject to credit approval. Consult with an accountant for advice on leasing options.

ApDirectle is an equipment financing program offered by Farm Credit Services of America and other lenders, including participating Farm Credit System Institutions.

The final residual percentage will be based on the lower of either the actual/advertised sales price or 100% of Resale Cash value of the current edition of Iron Guide.

Lease applications are subject to selling price verification, and residual may be conditioned down from stated percentage based on actual model, specifications, and estimated future value.





AgDirect. Residual Matrix								L	eas	se I	Pui	rchas	e C	pti	on	s								\neg
John Deere Sprayer Lease Options:	Hour Limits	2-у	ear	2.5-	year	3-у	ear		year	4-y		4.5-year		ear	5.5-		6-у	/ear	6.5-	year	7-уе	ar	7.5-y	ear
Self-Propelled Sprayers (No Floaters) New: Current or Prior Model Year Only; Never Retailed; Under 100 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	PRO PUT		PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT		PRO/
New Self-Propelled Sprayers - JOHN DEERE ONLY	No Limits	-	60%	-	60%	-	60%	-	55%	-	50%	- 45%	-	40%	-	35%	-	30%	-	25%	- :	20%	-	-
New Self-Propelled Sprayers - JOHN DEERE ONLY	300/yr	54%	69%	53%	68%	52%	67%	49%	64%	47%	62%	45% 60%	42%	58%	40%	56%	38%	54%	36%	51%	33%	48%	-	-
New Self-Propelled Sprayers - JOHN DEERE ONLY	450/yr	50%	65%	49%	64%	48%	63%	45%	60%	43%	58%	40% 55%	36%	51%	33%	48%	28%	43%	24%	38%	19%	34%	-	-
Used - Up to 3 yrs old - JOHN DEERE ONLY	No Limits	-	50%	-	50%	-	50%	-	45%	-	45%	- 40%	-	40%	-	30%	-	30%	-	20%		20%	-	-
Used - Up to 3 yrs old & < 1200 hrs - JOHN DEERE ONLY	300/yr	44%	59%	43%	58%	42%	57%	41%	56%	39%	54%	37% 52%	35%	50%	33%	48%	31%	46%	29%	44%	27%	42%	-	-
Used - Up to 5 yrs old - JOHN DEERE ONLY	No Limits	-	40%	-	40%	-	40%	-	30%	-	30%	25%	-	25%	-	22%	-	-	-	-	-	-	-	-
Used - Up to 5 yrs old & < 3000 hrs - JOHN DEERE ONLY	300/yr	34%	49%	33%	48%	32%	47%	31%	46%	29%	44%	27% 42%	25%	40%	23%	38%	21%	36%	19%	34%		32%	-	-
Used - Up to 5 yrs old & < 3000 hrs - JOHN DEERE ONLY Used- Up to 10 yrs old - JOHN DEERE ONLY	450/yr No Limits	30%	45% 35%	29%	44% 30%	28%	43% 30%	27%	42% 25%	-	40% 25%	- 38% - 20%	-	36% 20%	-	34% 15%	-	32%	-	30%	- 1	28%	-	-
Used - Up to 10 yrs old & < 2500 hrs - JOHN DEERE ONLY	300/yr	27%	42%	26%	41%	25%		23%	38%	20%	35%	18% 33%	15%		12%	28%	10%		-	22%		20%	-	-
USEU - OP to 10 yrs old & < 2500 fils - 30HN DEERE ONLY	Hour	2170	4270	20%	4170	23%	40%	23%	30%	2070	3370	10% 33%	13%	30%	1270	20%	1070	2370	-	2270	- 1	20%	_	Ė
John Deere Self-Propelled Applicators/Floaters New: Current or Prior Model Year Only; Never Retailed; Under 100 Demo Hours	Limits	2-у	ear PRO/	2.5-	year PRO/	3-у	ear PRO/	3.5-	year PRO/	4-y	ear PRO/	4.5-year	1	PRO/	5.5-	year PRO/	6-у	ear PRO/	6.5-	year PRO/	7-уе	ear PRO/	7.5-y	ear PRO/
New. Current of Prior model Year Only, Never Retailed, Order 100 Demo rours		FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT		PUT		PUT
New Self-Propelled Applicators/Floaters - JOHN DEERE ONLY	No Limits	-	40%	-	35%	-	35%	•	30%	1	30%	- 25%	-	25%	-	22%	-	-	-	-	-	-	- [-
New Self-Propelled Applicators/Floaters - JOHN DEERE ONLY	300/yr	43%	58%	42%	57%	41%	56%	39%	54%	37%	52%	35% 50%	28%	43%	25%	40%	23%	38%	-	-	-	-	-	-
New Self-Propelled Applicators/Floaters - JOHN DEERE ONLY	500/yr	39%	54%	38%	53%	37%	52%	35%	50%	32%	48%	- 46%	-	36%	-	34%	-	30%	-	-	-	-	-	-
Used - Up to 5 yrs old & < 3000 hrs - JOHN DEERE ONLY	450/yr	30%	45%	23%	38%	16%	31%	13%	27%	10%	20%	- 18%	-	15%	-	15%	-	-	-	-	-	-	-	-
Used - Up to 10 yrs old - JOHN DEERE ONLY	No Limits	-	30%	-	25%	-	25%	-	20%	-	20%	- 15%	-	15%	-	15%	-	-	-	-	-	-	-	-
Case IH Sprayer Lease Options:	Hour Limits	2-у	ear	2.5-	year	3-у	ear	3.5-	year	4-y	ear	4.5-year	5-у	ear	5.5-	year	6-у	ear/	6.5-	year	7-уе	ar	7.5-y	ear
Self-Propelled Sprayers (No Floaters) New: Current or Prior Model Year Only; Never Retailed; Under 100 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT		PRO/
New Self-Propelled Sprayers - CASE IH ONLY	No Limits	-	60%	-	60%	-	60%	-	55%	-	50%	- 45%	-	40%	-	35%	-	30%	-	25%	- :	20%	-	-
New Self-Propelled Sprayers - CASE IH ONLY	300/yr	52%	67%	51%	66%	50%	64%	47%	62%	45%	60%	43% 57%	40%	55%	37%	52%	26%	36%	24%	34%	22%	32%	-	-
New Self-Propelled Sprayers - CASE IH ONLY	450/уг	48%	63%	47%	62%	45%	60%	40%	55%	37%	52%	33% 48%	29%	44%	24%	41%	20%	30%	18%	28%	15%	25%	-	-
Used - Up to 3 yrs old - CASE IH ONLY	No Limits	-	50%	-	50%	-	50%	-	45%	-	45%	- 40%	-	40%	-	30%	-	30%	-	20%	- :	20%	-	-
Used - Up to 3 yrs old & < 1200 hrs - CASE IH ONLY	300/уг	42%	57%	41%	56%	40%	54%	39%	53%	37%	51%	35% 48%	33%	46%	30%	44%	25%	43%	20%	35%	15%	25%	-	-
Used - Up to 5 yrs old - CASE IH ONLY	No Limits	-	40%	-	40%	-	40%	-	30%	-	30%	- 25%	-	25%	-	22%	-	-	-	-	-	-	-	-
Used - Up to 5 yrs old & < 3000 hrs - CASE IH ONLY	300/yr	32%	47%	31%	46%	30%	45%	29%	44%	27%	42%	25% 41%	_	39%	20%	36%	18%	34%	15%	30%		25%	-	-
Used - Up to 5 yrs old & < 3000 hrs - CASE IH ONLY	450/yr	28%	43%	29%	42%	28%		27%	40%	23%	37%	- 34%	-	32%	-	30%	-	27%	-	25%	- :	20%	-	-
Used- Up to 10 yrs old - CASE IH ONLY	No Limits	-	35%	-	30%	-	30%	-	25%	-	25%	- 20%	450/	20%	-	15%	-	-	-	-	-	-	-	-
Used - Up to 10 yrs old & < 2500 hrs - CASE IH ONLY	300/yr	25%	40%	25%	40%	25%	40%	20%	35%	20%	35%	20% 35%	15%	30%	12%	25%	10%	25%	-	-	- 1	_	-	-
Case IH Self-Propelled Applicators/Floaters	Hour Limits	2-у	ear	2.5-	year	3-у	ear	3.5-	year	4-y	ear	4.5-year	5-у	ear	5.5-	year	6-у	ear/	6.5-	year	7-ye	ar	7.5-y	ear
New: Current or Prior Model Year Only; Never Retailed; Under 100 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/	FPO	PRO/ PUT	FPO PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/		PRO/ PUT		PRO/
New Self-Propelled Applicators/Floaters - CASE IH ONLY	No Limits	FPU	40%	FPU	35%	FPU	35%	FPU	30%	FPU	30%	- 25%	FPU	25%	FPU	22%	FPU	PUI	FPU	PUI	FPO	PUI	FPO	201
New Self-Propelled Applicators/Floaters - CASE IH ONLY	500/yr	37%	52%	36%	51%	34%	49%	32%	47%	30%	45%	- 43%	-	42%	÷	40%	Ė		-	-		-	-	
Used - Up to 5 yrs old & < 3000 hrs - CASE IH ONLY	450/yr	28%	43%	23%	36%	16%		13%	27%	10%	20%	- 18%	-	15%	-	15%	-	-	-	-	-	-	-	_
Used - Up to 10 yrs old - CASE IH ONLY	No Limits	-	30%	-	25%	-	25%	-	20%	-	20%	- 15%	-	15%	-	15%	-	-	-	-	-	-	-	-
Other Brands Sprayer Lease Options:	Hour Limits	2-у	ear	2.5-	year	3-у	ear	3.5-	year	4-y	ear	4.5-year	5-у	ear	5.5-	year	6-у	/ear	6.5-	year	7-ye	ar	7.5-y	ear
Self-Propelled Sprayers (No Floaters) New: Current or Prior Model Year Only; Never Retailed; Under 100 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	PRO PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT		PRO/
New Self-Propelled Sprayers - Eligible Brands	No Limits	-	60%	-	60%	-	60%	-	55%	-	50%	- 45%	-	40%	-	35%	-	30%	-	25%	- :	20%	-	-
New Self-Propelled Sprayers - All Brands	No Limits	-	60%	-	60%	-	60%	•	50%	-	50%	- 40%	-	40%	-	30%	•	30%	-	20%	- :	20%	-	
New Self-Propelled Sprayers - Eligible Brands	300/yr	50%	-	50%	-	50%	-	40%	-	40%	-	30% -	30%	-	20%	-	20%	-	20%	-	20%	-	-	-
Used - Up to 3 yrs old - All Brands	No Limits	-	50%	-	50%	-	50%	-	45%]	45%	- 40%	-	40%	-	30%	-	30%	-	20%	- :	20%	-	-
Used - Up to 3 yrs old & < 1200 hrs - Eligible Brands	300/yr	40%	-	40%	-	40%	-	35%	-	35%	-	30% -	30%	-	15%	-	15%	-	15%	-	15%	-	-	-
Used - Up to 5 yrs old - All Brands	No Limits	-	40%	-	40%	-	40%	-	30%	-	30%	- 25%	-	25%	-	22%	-	-	-	-	-	-	-	-
Used - Up to 5 yrs old & < 2000 hrs - Eligible Brands	300/yr	30%	-	30%	-	30%		20%	-	20%	-	15% -	15%	-	12%	-	-	-	-	-	-	-	-	-
Used- Up to 10 yrs old - All Brands	No Limits	- 050/	35%	-	30%	-	30%	-	25%	-	25%	- 20%	_	20%	400/	15%	-	-	-	-	-	-		-
Used - Up to 10 yrs old & < 2500 hrs - Eligible Brands	300/yr	25%	-	25%	-	25%	-	20%	-	20%	-	15% -	15%	-	12%	-	Ė	-	-	-	- 1	_	_	_
Other Brands Self-Propelled Applicators/Floaters	Hour Limits	2-у	ear	2.5-	year	3-у	ear	3.5-	year	4-y	ear	4.5-year	5-у	ear	5.5-	year	6-у	/ear	6.5-	year	7-ye	ar	7.5-y	ear
Applicators/Floaters New: Current or Prior Model Year Only; Never Retailed; Under 100 Demo Hours			PRO/		PRO/		PRO/		PRO/		PRO/	PRO		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/
New Self-Propelled Applicators/Floaters - Eligible Brands	No Limits	FPO	40%	FPO -	PUT 35%	FPO	PUT 35%	FPO -	PUT 30%	FPO -	PUT 30%	FPO PUT		PUT 25%	FPO	PUT 22%		PUT -	FPO	FUI	FPO -	PUT -	FPO -	- 01
New Self-Propelled Applicators/Floaters - Eligible Brands	500/yr	35%		30%	-	30%	-	25%	-	25%	30%	20% -	20%	-	17%	-	Ė		-				-	
Used - Up to 10 yrs old - Eligible Brands	No Limits	-	30%	-	25%	-	25%		20%	-	20%	- 15%	2070	15%	-	15%	Ė		Ė				-	
	C Ellino	<u> </u>	5570		_5/0	•	_5/0		_5/0		_0 /0	1070	-	.570	•	.070		-				_		

Eligible Brands of Self-Propelled Sprayers & Self-Propelled Applicators/Floaters include: John Deere, Case IH, New Holland, Hagie, Apache, RoGator (AGCO and Fendt), TerraGator, Miller

- Types of Leases:

 FPO Fixed Purchase Option (also known as Walk Away Lease)

 * Typically considered a true tax lease where customer writes off lease payment as operating expense, rather than depreciating asset.

 * Customer has option to purchase, trade, or surrender (walk away) asset.

 * Customer only gives up equity if they surrender. Otherwise, equity is retained by purchasing or trading to pay off the residual amount due.

 PRO Purchase or Renew (payment wite-offs with "balloon-like" residual)

 * Typically considered a true tax lease where customer writes off lease payment as operating expense, rather than depreciating asset.

 * Customer has option to purchase, trade, or renew lease (no walk away option).

 * Customer retains their equity by purchasing or trading to pay off the residual amount due at end, just like they would with a balloon loan.

 PUT Purchase Upon Termination (depreciation benefits with "balloon-like" residual)

 * Conditional sale lease with same tax treatment as a loan. Customer takes depreciation just like a loan, rather than writing off lease payment.

 * Customer must purchase or trade (no walk away option). At lease end, residual amount due at end, just like they would with a balloon loan.

 * Customer retains their equity by purchasing or trading to pay off the residual amount due at end, just like they would with a balloon loan.

Subject to credit approval. Consult with an accountant for advice on leasing options.

ApDirect® is an equipment financing program offered by Farm Credit Services of America and other lenders, including participating Farm Credit System Institutions.

The final residual percentage will be based on the lower of either the actual/advertised sales price or 100% of Resale Cash value of the current edition of Iron Guide.

Lease applications are subject to selling price verification, and residual may be conditioned down from stated percentage based on actual model, specifications, and estimated future value.





7:30 a.m. to 5:30 p.m. CT Call 888-525-9805 or visit

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AgDirect. Residual Matrix								1 4	026	· ^ I	Pur	·ch	266		nti	on									
New Tractors								<u> </u>	tas		ui	CII	ase	; U	μu	OII	3								
Looking for New John Deere Tractor Residuals? See Page 4 Looking for New Case IH Tractor Residuals? See Page 7 Looking for New Fendt Tractor Residuals? See Page 10	Hour Limits	2-y	ear/	2.5-	year	3-у	ear	3.5-	year	4-y	ear	4.5-	year	5-y	ear	5.5-y	/ear	6-y	ear	6.5-	year	7-y	ear	7.5-	rear
New: Current or Prior Model Year Only; Never Retailed; Under 150 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
	300/yr	52%			62%	51%	62%	49%	60%	47%	58%	44%				_	49%	35%			42%	29%	-	29%	39%
New Row Crop Tractors:	450/yr	51%		_	58%	44%		42%	55%	40%		38%		36%		34%			43%			28% 28%		28%	38%
New Holland, Massey Ferguson,	600yr 900/yr	50% 49%		46% 45%	55%	43% 42%	53% 52%	41% 39%	51% 49%	39% 37%			47% 45%	35% 33%			43% 41%	31% 29%		27%		28%	40%	27%	37%
McCormick, Kubota	1200/yr	48%		_	54%	40%	50%	37%	47%	34%	44%	31%	41%	28%	38%	28%	38%	-	-	-	-		-	-	-
	1500/yr No Limits	44%	54% 43%	40%	50% 43%	36%	46% 43%	33%	43% 40%	30%	40% 37%	-	40% 34%	-	- 32%	-	- 26%	-	-	-	-	-	-	-	-
	NO LIIIIIS		PRO/	-	PRO/		PRO/		PRO/	-	PRO/		PRO/		PRO/		PRO/	_	PRO/	_	PRO/	_	PRO/	-	PRO/
	300/yr	FPO 52%	PUT 62%		PUT 61%	FPO 50%	PUT 60%	FPO 48%	PUT 58%	FPO 46%	PUT 57%	FPO 43%	PUT 56%	FPO 41%	PUT 55%		PUT 52%	FPO 39%	PUT 51%	FPO 39%	PUT 50%	FPO 38%	PUT 50%	FPO 37%	PUT 47%
	450/yr	50%	60%	_	56%	43%	55%	41%	54%	39%	53%		51%	36%			47%	32%		30%		29%		28%	42%
New Tracked Tractors:	600yr	49%		45%	1	42%	52%	40%	50%	38%	48%		46%	35%			43%	31%		29%		28%	40%	27%	37%
New Holland, Massey Ferguson, McCormick, Kubota	900/yr 1200/yr	45% 44%	55% 54%	_	51% 49%	37% 37%	47% 47%	34% 32%	44% 42%	32% 31%	43% 44%			28% 26%			36% 36%	24%	34%	22%	32%	-	-	-	-
,	1500/yr	43%			48%	35%	45%	31%	41%	28%	38%	-	38%	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits		37%		36%	-	35%	-	34%		33%	-	31%	-	30%	-	23%	-	-	-	-	-	-	-	-
		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO.
	300/yr	56%	66%		65%	50%	64%	48%	63%	46%			61%			_	55%	35%				30%		_	36%
New AND Treeters	450/yr	48%			61%		60%	44%	59%	43%		40%		37%		34%			50%		49%	27%			35%
New 4WD Tractors: New Holland, Massey Ferguson,	600yr 900/yr	47% 42%	57% 52%	46% 41%	56%	45% 40%	55% 50%	43% 39%	53% 49%	42% 38%	53% 48%	35%	51% 45%	36% 33%			47% 41%	31% 29%			45% 27%	26%	45%	24%	34%
McCormick, Kubota	1200/yr	41%		38%	_	35%	45%	34%	44%	33%	43%	29%		26%			36%	-	-	-	-	-	-	-	-
	1500/yr	40%	50% 44%	36%	46% 43%	31%	45%	27%	42% 41%	24%	40% 40%	-	34%	-	-	-	-	-	-	-	-	-	-	-	-
	No Limits	<u> </u>	44% PRO/	<u>-</u>	43% PRO/	-	42% PRO/	-	41% PRO/		40% PRO/	-	37% PRO/		35% PRO/		28% PRO/	-	PRO/	-	PRO/	-	PRO/	-	PRO/
	1	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT
New Utility, Orchard, & Vineyard Tractors:	300/yr	55%			62%	50%	60%	47%	57%	45%			52%				45%		41%			23%			29%
New Holland, Massey Ferguson,	600/yr	50%		47%		45%	55%	42%	52%	40%			47%			30%		26%		22%		18%	28%	16%	26%
McCormick, Kubota	900/yr 1200/yr	1	55% 50%	42%	52% 47%	40% 35%			47% 41%	34% 27%			42% 37%			24%	34%	21%	31%	18%	28%	-	-	-	-
	1200/yi	4070	PRO/	37 70	PRO/	0070	PRO/	3170	PRO/	21 /0	PRO/	2570	PRO/	2070	PRO/		PRO/		PRO/		PRO/		PRO/		PRO/
	T	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT		PUT		PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT
New Tractors - All Types & All Brands	300/yr 600/yr	-	52% 47%	-	51% 45%	-	50% 43%	-	47% 42%	-	45% 38%	-	42% 36%		40% 35%	-	35% 30%	-	31% 26%	-	27% 22%	-	-	-	-
,	900/yr	-	42%	-	41%	-	37%	-	34%	-	33%	-	31%	-	30%	-	24%	-	22%	-	21%		-	-	-
	No Limits	-	37%	<u>-</u>	36%	-	35%	-	34%	-	33%	-	31%	-	30%	- 1	19%	-	-	-	-	-	-	-	_
Used Tractors	Hour																								
Looking for Used John Deere Tractor Residuals? See Pages 5-6 Looking for Used Case IH Tractor Residuals? See Pages 8-9 See pages 11-12 for additional PRO residuals on Used Fendt Tractors	Limits	2-y	ear	2.5-	year	3-у	ear	3.5-	year	4-y	rear	4.5-	year	5-y	ear	5.5-y	/ear	6-y	rear	6.5-	year	7-y	ear	7.5-	ear
Used Row Crop, 4WD, or Tracked: New Holland, Massey Ferguson,Fendt (FPO option), McCormick, Kubota,			PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO
>3130 hours: John Deere, Case IH and Fendt Used Tractors - Up to 3 yrs old & < 1500 hrs	300/yr	FPO 46%	PUT 66%		PUT 65%		PUT 64%	FPO 43%	PUT 63%	FPO 42%	PUT 62%		PUT 60%			FPO 36%		FPO 33%	PUT 51%		PUT 49%	FPO 27%	PUT 47%		PUT 34%
Used Tractors - Up to 3 yrs old & < 1500 hrs	600yr	_		35%	55%	34%			53%	_			50%						42%						32%
Used Tractors - Up to 3 yrs old & < 1500 hrs	900/yr		51%	_	1	32%	46%	31%	45%		44%		42%			25%		-	-	-	-	-	-	-	-
Used Tractors - 4 & 5 yrs old & < 2000 hrs Used Tractors - 4 & 5 yrs old & < 2000 hrs	300/yr 600/yr	44% 34%	56% 51%		55% 50%	42% 32%	54% 49%	41% 31%	53% 48%	40% 30%			50% 44%	37% 27%		34% 26%	43% 36%	31%	41%	28%	39%	25%	38%	22%	32%
Used Tractors - Up to 5 yrs old (Begin Hrs + Lease Hrs < 6,000 at lease end)	900/yr	32%	-	31%	-	30%	-	29%	-	28%	-	27%	-	25%	-	20%	-	-	-	-	-	-	-	-	-
Used Tractors - Up to 5 yrs old	No Limits	-	45%	-	42%	-	40%	-	37%	-	35%	-	32%	-	30%	-	30%	-	-	-	-	-	-	-	-
Used Tractors - Up to 10 yrs old (Begin Hrs + Lease Hrs < 6,000 at lease end) Used Tractors - Up to 10 yrs old	1200/yr No Limits	30%	40%	30%	- 40%	25%	35%	25%	35%	20%	30%	20%	30%	-	- 25%	-	- 25%	-	-	-	-	-	-	-	-
Used Utility, Orchard, or Vineyard: New Holland, Massey Ferguson, Fendt (FPO option),																									
McCormick, Kubota >3130 hours: John Deere, Case IH and Fendt		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
Used Tractors - Up to 5 yrs old (Begin Hrs + Lease Hrs < 6,000 at lease end)	1200/yr	35%		35%	-	30%	-	30%	-	25%	-	25%	-	-	-	-	-	-	-	-	-	-	-	-	-
Used Tractors - Up to 5 yrs old	No Limits	-	45%	-	45%	-	40%	-	40%	-	35%	-	35%		30%		30%		-	-	-	-	-	-	-
Used Tractors - Up to 10 yrs old (Begin Hrs + Lease Hrs < 6,000 at lease end) Used Tractors - Up to 10 yrs old	1200/yr No Limits	30%	40%	30%	- 40%	25%	35%	25%	35%	20%	30%	20%	30%	-	- 25%	-	- 25%	-	-	-	-	-	-	-	-
Used Tractors - All Types & All Brands		<u> </u>	PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/
		FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT		PUT	FPO	PUT	FPO		FPO	PUT	FPO	PUT	FPO	PUT
Used Tractors - Up to 10 yrs old See Residual Matrix cover sheet for additional terms and conditions.	No Limits	-	40%	-	39%	-	35%	-	35%	-	30%	-	30%		25%	-	22%	-	-	-	-	-	-	-	-

AgDirect. Residual Matrix								Τ,	226	ا م	Pur	ch	266	0	nti	ion									
Farm Machinery & Equipment	Hour	2-y	ear	2.5-	year	3-y	ear /		year		/ear		year	5-y			year	6-y	ear	6.5-	year	7-y	ear	7.5-	year
Combines & Forage Harvesters	Limits		PRO/		PRO/	,	PRO/		PRO/	_	PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/
New: Current or Prior Model Year Only; Never Retailed; Under 85 Demo Hours	000/		PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO		FPO	PUT	FPO	PUT		PUT	FPO	PUT	FPO	PUT
New Combines/Forage Harvesters - Eligible Brands	200/yr		60%		57%			44%	52%		50%			35%				29%	39%	26%	36%	23%	35%	20%	30%
New Combines/Forage Harvesters - Eligible Brands	400/yr	45%	50%		47%		45%	34%	42%	30%			37%	20%	35%	18%	33%	-	-	-	-	-	-	-	-
New Combines/Forage Harvesters - Eligible Brands	450/yr	25%	400/	24%	- 070/	13%	-	12%	-	11%	-	10%	- 070/	-	-	-	-	-	-	-	-	-	-	-	-
New Combines/Forage Harvesters - Eligible Brands	No Limits	-	40%	-	37%	34%	35%	240/	32%	-	30%	-	27%	- 040/	25%	-	15%	- 200/	12%	400/	12%	450/	10%	400/	-
Used - Up to 2 yrs old & < 500 hrs - Eligible Brands Used - Up to 2 yrs old & < 500 hrs - Eligible Brands	200/yr 400/yr	39% 32%	57% 47%		54% 43%		39%	31% 19%	49% 34%		47% 30%	12%	44% 25%	24%	20%	22%	37%	20%	35%	18%	34%	15%	33%	12%	30%
Used - Up to 5 yrs old & < 1200 hrs - Eligible Brands	400/yr		29%		28%		27%	10%	25%	1370	23%	12 /0	21%		19%		_				_				
Used Combines/Forage Harvesters - Up to 10 yrs old - All Brands	450/yr	15%	-	14%	-	-	-	-	2570	-	2070		-		-				-	-		-	-	-	-
Used Combines/Forage Harvesters - Up to 10 yrs old - All Brands	No Limits	-	30%	-	27%	_	25%	_	22%	-	20%	_	17%	_	15%	_	15%	_		-	_	-	_	-	-
New Headers/Platforms (stand-alone)	-	35%	40%	35%	40%	30%	35%	30%	35%	25%		25%	30%	20%		20%	25%	10%	15%	_		_	_	_	_
Used Headers/Platforms (stand-alone) - Up to 5 years old	_	25%	30%		30%	20%	25%	20%	25%			15%	20%	10%		10%	15%	-	-	_	_		-	_	-
Used Headers/Platforms (stand-alone) - Up to 10 years old		15%	20%		20%	10%		10%	15%	5%	10%	5%	10%	\$1	-	\$1	-	_	-	-	-	-	_	-	_
· · · · · ·			.,,					- 73					- 70												
Self-Prop Windrowers/Swathers/Mergers New: Current or Prior Model Year Only; Never Retailed; Under 100 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
New Self-Propelled Windrowers/Swathers/Mergers - Eligible Brands	300/yr	40%	45%		40%		40%	30%	35%	30%	35%	25%	30%	25%			20%		20%			15%	20%	-	-
New Self-Propelled Windrowers/Swathers/Mergers - All Brands	400/yr	35%	_	30%	-	30%	-	25%	-	25%	-	20%	-	20%	-	10%	-	-	-	-	-	-	-	-	-
New Self-Propelled Windrowers/Swathers/Mergers - All Brands	No Limits	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	15%	-	-	-	-	-	-	-	-
Used - Up to 10 yrs old - All Brands	400/yr	25%	-	20%	-	20%	-	15%	-	15%	-	10%	-	10%	-	8%	-	-	-	-	-	-	-	-	-
Used - Up to 10 yrs old - All Brands	No Limits	-	30%		25%	-	25%	-	20%	-	20%		15%		15%	1	15%	_	-	-	-	1	-	1	-
										1										1					
Self-Prop Cotton Harvesters (Pickers/Strippers/Balers) New: Current or Prior Model Year Only; Never Retailed; Under 85 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
New Cotton Harvesters - Eligible Brands	400/yr	40%	45%	35%	40%	35%	40%	30%	35%	30%	35%	25%	30%	25%	30%	15%	20%	15%	20%	15%	20%	15%	20%	-	-
New Cotton Harvesters - Eligible Brands	No Limits	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	15%	-	15%	-	15%	-	15%	-	-
Used - Up to 5 yrs old - Eligible Brands	400/yr	30%	-	25%	-	25%	-	20%	-	20%	-	15%	-	15%	-	12%	-	-	-	-	-	-	-	-	-
Used - Up to 5 yrs old - Eligible Brands	No Limits	-	35%	-	30%	-	30%	-	25%	-	25%	-	20%	-	20%	-	15%	-	-	-	-	-	-	-	-
Used - Up to 10 yrs old - Eligible Brands	400/yr	25%	-	20%	-	20%	-	15%	-	15%	-	10%	-	10%	-	8%	-	-	-	-	-	-	-	-	-
Used - Up to 10 yrs old - Eligible Brands	No Limits	-	30%	-	25%	-	25%	-	20%	-	20%	-	15%	-	15%	-	15%	-	-	-	-	-	-	-	-
Misc. Harvesting Equipment New: Current or Prior Model Year Only; Never Retailed; Under 500 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
New Carts & Wagons - Grain Carts, Dump Carts, Seed Tenders, Cotton Carts, Grape Gondolas, Tender Trailers/Boxes, Forage Wagon, Dump Wagon, Non-titled Silage Trailer, Header Transport Trailer		25%	40%	20%	25%	30%	35%	25%	30%	25%	30%	20%	25%	20%	25%	100/	23%							_	
New Hay Equipment - Bale Handlers, Bale Wagons, Mower Conditioners, Rakes, Mowers, Dischines, Haybines, Mergers, Tedders, Fluffers, Hay Squeezes, Mocos	-		40%				35%										23%	-	-	-	-	-		-	
New Potato Equipment - Harvesters, Windrowers, Pilers, Eliminators, Conveyors,	-										30%							-	-	-	-	-	-	-	-
Collectors, Scoops, Evenflow Bins, Clod Hoppers New Berry Harvesters	500/yr	30%	30%	25%	25%	25%	25%	20%	-	20%	20%	15%	15%	15%	15%	10%	15%	10%	-	10%	-	10%	-	-	-
New Berry Harvesters	No Limits	30%	35%	-	30%	23%	30%	-	25%	-	25%		20%	1370	20%	-	15%	-	15%	-	15%	-	15%	-	-
New Beet Harvesters/Managers/Defoliators	500/yr	30%	-	25%	-	25%	-	20%	-	20%		15%	-	15%		10%	-	10%	-	10%	-	10%	-	-	-
New Beet Harvesters/Managers/Defoliators	No Limits	-	35%	-	30%	-	30%	-	25%	-	25%		20%	-	20%	-	15%	-	15%	-	15%	-	15%	_	_
New Grape Multi-function Harvesters	600/yr	25%		20%		20%		15%	-	15%		10%		10%	-	8%	-	-	-	-					-
New Grape Multi-function Harvesters	No Limits	-	30%	-	25%	-	25%	-	20%	-	20%	-	15%	-	15%	-	15%	-	-	-	-	-	-	-	-
New Other Specialized Harvesters Tomato Harvesters, Tobacco Harvesters	500/yr	25%		20%	-	20%		15%	-	15%		10%		10%	-	8%	-		-	-					-
New Other Specialized Harvesters Tomato Harvesters, Tobacco Harvesters	No Limits	_	30%	-	25%	_	25%	_	20%	-	20%	_	15%	_	15%	_	15%	_	_	_		_	_	_	_
New Nut, Vineyard & Orchard Equipment Harvesters, Shuttle Carts, Bankouts, Pruners, Dusters, Loader Bins	_	25%	30%	20%		20%		15%			20%	10%		10%		8%	15%	_		_					_
New Tree Shakers, Nut Sweepers & Orchard Platforms	_	35%	40%		35%			25%	30%		30%	20%		20%			23%	-		<u> </u>	-	_	_	_	
Used - Up to 5 yrs old (all assets listed in this category) NOTE: 500/yr limit applies only to harvesters in this category.	5004:-				-			15%	23,3							8%									
NOTE: 500lyr limit applies only to harvesters in this category. Used - Up to 5 yrs old (all assets listed in this category)	500/yr No Limits	25%	30%	20%	- 25%	20%	25%	15%	20%	15%	20%	10%	15%	10%	15%	5%	15%	-	-	-	-	-	-	-	-
Used - Up to 5 yrs old (all assets listed in this category) Used - Up to 10 yrs old (all assets listed in this category) NOTE: 500/yr limit applies only to harvesters in this category.	500/yr	- 15%	-	10%	-	10%	-	5%	-	5%	-	\$1	-	\$1	-	- \$1	-	-	-	-	-	-	-	-	-
Used - Up to 10 yrs old (all assets listed in this category)	No Limits	1	20%	1	15%	1	15%	1	10%	ı	10%		\$1		\$1	1	\$1			l				_	_

AgDirect. Residual Matrix	Lease Purchase Options														\neg										
Farm Machinery & Equipment	Hour	2-year 2.5-y		5-year 3-yea		ear			4-year		4.5-year		5-year		5.5-year		6-year		6.5-year		7-year		7.5-year		
New: Current or Prior Model Year Only; Never Retailed	Limits	-,				- ,				,				٠,			-	. ,				٠,			
Planting Equipment		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT
New Planters, Drills and Airseeders - Eligible Brands	-	40%	45%	35%	40%	35%	40%	30%	35%	30%	35%	25%	30%	25%	30%	20%	28%	15%	20%	15%	20%	15%	20%	15%	20%
New Planting Equipment - Planters, Seeders, Air Carts, Drills, Toolbars - All Brands	-	35%	40%	30%	35%	30%	35%	25%	30%	25%	30%	20%	25%	20%	25%	15%	23%	12%	20%	10%	15%	10%	15%	10%	15%
Used Planting Equipment - Up to 5 yrs old - All Brands	-	30%	35%	27%	32%	25%	30%	22%	27%	20%	25%	17%	22%	15%	20%	12%	20%	10%	20%	5%	10%	\$1	\$1	-	-
Used Planting Equipment - Up to 10 yrs old - All Brands	-	25%	30%	23%	27%	20%	25%	17%	22%	15%	20%	12%	17%	10%	15%	\$1	\$1	\$1	\$1	\$1	\$1	-	-	-	-
Irrigation			PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/		PRO/
New Irrigation - Center Pivots, Lateral Pivots, Hard Hose Travelers,		FPO	PUT		PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO	PUT	FPO		FPO	PUT
Wheellines, & Handline Pipe	-	25% 35%	30% 40%	25% 30%	35%	25% 30%	30%	20% 25%	25% 30%	20% 25%	25% 30%	20%	25% 25%			15% 15%		15% 15%			20%			-	-
New Irrigation Pumps, Motors, Panels, Engines & Power Units New Irrigation Control Products Sprinkler packages, panel upgrades, base stations, & conversions (sold separately)		\$1	40 /0	\$1	-	\$1	-	\$1	-	\$1	30 /0	\$1	2370	\$1	2370	\$1	20 /0	1370	20 /0	1370	2070	1370	20 /0		
Used Irrigation - Up to 10 yrs old	-	10%	15%		15%	10%	15%		15%	10%	15%	\$1	\$1	\$1	\$1	\$1	\$1	-	-	-	-	-		-	-
										· · ·														$\overline{}$	
Wheel Loaders New: Current or Prior Model Year Only; Never Retailed; Under 130 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT
New Wheel Loaders	500/yr	50%	55%	45%	50%	45%	50%	40%	45%	40%	45%	35%	40%	35%	40%	25%	30%	-	-	-	-	1	-	-	-
New Wheel Loaders	1000/yr	45%	50%	40%	45%	40%	45%	35%	40%	35%	40%	30%	35%	30%	35%	20%	25%	-	-	-	-	-	-	-	-
New Wheel Loaders	1500/yr	40%	45%	35%	40%	35%	40%	30%	35%	30%	35%	-	30%	-	30%	-	20%	-	-	-	-	-	-	-	-
New Wheel Loaders	2000/yr	35%	40%	30%	35%	30%	35%	-	30%	-	30%	-	25%	-	25%	-	20%	-	-	-	-	-	-	-	-
New Wheel Loaders	No Limits	-	35%	-	30%	-	30%	-	25%	-	25%	-	20%	-	20%	-	15%	-	-	-	-	-	-	-	-
Used Wheel Loaders - Up to 10 yrs old (FPO structure: begin Hrs + Lease Hours < 6,000 at lease end)	500/yr	35%	40%	30%	35%	30%	35%	25%	30%	25%	30%	20%	25%	20%	25%	15%	20%	-	-	-	-	-	-	-	-
Used Wheel Loaders - Up to 10 yrs old (FPO structure: begin Hrs + Lease Hours < 6,000 at lease end)	1000/yr	30%	35%	25%	30%	25%	30%	20%	25%	20%	25%	15%	20%	15%	20%	_	15%	_	_	_	_	_	_	-	_
Used Wheel Loaders - Up to 10 yrs old (FPO structure: begin Hrs + Lease Hours < 6,000 at lease end)	1500/yr		30%				25%		20%	15%	20%	_	15%	_	15%	-	15%								
Used Wheel Loaders - Up to 10 yrs old (FPO structure: begin Hrs + Lease Hours < 6,000 at lease end)						2070		-		-							15%								
Used Wheel Loaders	2000/yr No Limits	20%	25%	15%	15%	-	20% 15%	-	15%	-	15%	-	15%	-	15% 10%	-	10%	-		-	-	-		-	
	110 2		2070	I	1070		1070		.070	l	1070	I	1070		1070		1070								
Skid Steers/Telehandlers/Excavators New: Current or Prior Model Year Only; Never Retailed; Under 130 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
New Skid Steer Loaders	500/yr	35%	40%	30%	35%	30%	35%	25%	30%	25%	30%	20%	25%	20%	25%	18%	23%	-		•	-	•	-	-	
New Skid Steer Loaders	1000/yr	30%	-	25%	-	25%	-	20%	-	20%	-	15%	-	15%	-	12%	-	-	-	-	-	-	-	-	-
New Skid Steer Loaders	1500/yr	30%	-	21%	-	21%	-	6%	-	6%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
New Skid Steer Loaders	No Limits	-	35%	-	30%	-	30%	-	25%	-	25%	-	20%	-	20%	-	18%	-	-	-	-	-	-	-	-
New Telehandlers/Rough Terrain Lift Trucks/Shooting Boom	1000/yr	35%	-	30%	-	30%	-	25%	-	25%	-	20%	-	20%	-	18%	-	-	-	-	-	-	-	-	-
New Telehandlers/Rough Terrain Lift Trucks/Shooting Boom	No Limits	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	23%	-	-	-	-	-	-	-	-
New Excavators & Backhoes	2000/yr	35%	-	30%	-	30%	-	25%	-	25%	-	20%	-	20%	-	-	-	-	-	-	-	-	-	-	-
New Excavators & Backhoes	No Limits	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	23%	-	-	-	-	-	-		-
Used Skid Steers/Telehandlers/Excavators-Up to 5 yrs old	1250/yr	25%	-	20%	-	20%	-	15%	-	15%	-	10%	-	10%	-	8%	-	-	-	-	-	-	-		-
Used Skid Steers/Telehandlers/Excavators-Up to 5 yrs old	No Limits	-	30%	-	25%	-	25%	-	20%	-	20%	-	15%	-	15%	-	15%	-	-	-	-	-	-		-
Used Skid Steers/Telehandlers/Excavators-Up to 10 yrs old	1000/yr	15%	-	10%	-	10%	-	5%	-	5%	-	\$1	-	\$1	-	\$1	-	-	-	-	-	-	-	-	-
Used Skid Steers/Telehandlers/Excavators-Up to 10 yrs old	No Limits	-	20%		15%	-	15%	-	10%	-	10%		\$1	-	\$1	-	\$1	-	-	-	-	-	-		-
Miscellaneous		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT
New Portable, Trailer-Mounted Orchard Wind Machines	-	25%	30%	20%	25%	20%	25%	15%	20%	15%	20%	15%	20%	15%	20%	5%	15%	5%	15%	5%	15%	5%	15%		-
New GPS Stand-Alone Units	-	\$1	-	\$1	-	\$1	-	\$1	-	\$1	-	\$1	-	\$1	-	\$1	-	-	-	-	-	-	-	-	-
New Processing and Packaging - Contact AgDirect for eligible brands	-	-	15%	-	15%	-	15%	-	15%	-	15%	<u> </u>	15%	-	15%		15%	-	-	-	-	-	-	-	-
See Residual Matrix cover sheet for additional terms and conditions.									Ques	tions?	Contac	ct us at	1-888-	525-98	05 or w	ww.ag	direct.	com							

AgDirect. Residual Matrix	Lease Purchase Options																								
Farm Machinery & Equipment	Hour			2.5-year		r 3-year		3.5-year		4-year								۲.		6.5-year		7-year		7.5.	
New: Current or Prior Model Year Only; Never Retailed	Limits	2-	year									4.5-	year	ar 5-yea		ar 5.5-ye		ear 6-ye		6.5-	year			7.5-year	
Balers New: Current or Prior Model Year Only; Never Retailed; Demo - Under 1,500 Bales for Large and Small Square Balers, Under 450 Bales for Round Balers	Bale Limits	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/		PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
All Balers - New	No Limits	-	40%	-	35%	-	35%	-	30%	-	30%	-	25%	1	25%	-	23%	-	-	1	-	-	-	-	-
All Balers - Used up to 5 yrs old	No Limits	-	30%	-	25%	-	25%	-	20%	-	20%	-	15%	-	15%	-	15%	-	-	-	-	-	-	-	-
All Balers - Used up to 10 yrs old	No Limits	-	20%	-	15%	-	15%	-	10%	-	10%	-	\$1	-	\$1	-	\$1	-	-	-	-	-	-	-	-
Round Balers - New	1200/yr	35%	-	30%	-	30%	-	25%	-	25%	-	20%	-	20%	-	18%	-	-	-	-	-	-	-	-	-
Round Balers - Used up to 5 yrs old	2400/yr	25%	-	20%	-	20%	-	15%	-	15%	-	10%	-	10%	-	8%	-	-	-	-	-	-	-	-	-
Round Balers - Used up to 10 yrs old	3200/yr	15%	-	10%	-	10%	-	5%	-	5%	-	\$1	-	\$1	-	\$1	-	-	-	-	-	-	-	-	-
Large Square Balers - New	6000/yr	35%	-	30%	-	30%	-	25%	-	25%	-	20%	-	20%	-	18%	-	-	-	-	-	-	-	-	-
Large Square Balers - Used up to 5 yrs old	9000/yr	25%	-	20%	-	20%	-	15%	-	15%	-	10%	-	10%	-	8%	-	-	-	-	-	-	-	-	-
Large Square Balers - Used up to 10 yrs old	6000/yr	15%	-	10%	-	10%	-	5%	-	5%	-	\$1	-	\$1	-	\$1	-	-	-	-	-	-	-	-	-
Small Square Balers - New	No Limits] -	40%	-	35%	-	35%	-	30%	-	30%	-	25%	-	25%	-	23%	-	-	-	-	-	-	-	-
Small Square Balers - Used up to 5 yrs old	No Limits	-	30%	-	25%	-	25%	-	20%	-	20%		15%	1	15%	-	15%	-	-	1		-	-	-	-
Small Square Balers - Used up to 10 yrs old	No Limits	-	20%	-	15%	-	15%	-	10%	-	10%	-	\$1	-	\$1	-	\$1	-	-	-		-	-	-	-
Application & Tillage - Pull-Type		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT		PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
New Application Equipment-Pull-Type - Spreader Boxes, Nurse/Anhydrous Tanks, Pull-Type Sprayers, Toolbars, Toolbar Applicators, Orchard/Vineyard Sprayers	_	35%	40%	30%	35%	30%	35%	25%	30%	25%	30%	20%	25%	20%	25%	18%	23%	-	_	_		-	-	-	_
New Tillage Equipment - Discs, Plows, Cultivators, Harrows, Rippers, Finishers, Blades, Scrapers, Ditchers, Levelers, Rollers, Bedders, Rotary Hoes, Chisel Plows	-	35%	40%	30%	35%	30%	35%	25%	30%	25%	30%	20%	25%	20%	25%	18%	23%	-	-			•	-	-	_
Used - Up to 5 yrs old (all assets listed in this category)	-	25%	30%	20%	25%	20%	25%	15%	20%	15%	20%	10%	15%	10%	15%	8%	15%	-	-	-	-	-	-	-	-
Used - Up to 10 yrs old (all assets listed in this category)	-	15%	20%	10%	15%	10%	15%	5%	15%	5%	15%	\$1	\$1	\$1	\$1	\$1	\$1	-	-	-		-	-		-
Mixers/Grain Handling/Manure Handling		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
New TMR Mixers, Tub Grinders, & Bale Processors- pull-type, non-titled Mixer Wagon, Vertical Mixers, Bale Processers, Hay Busters (excludes 1150 model)	-	35%	40%	30%	35%	30%	35%	25%	30%	25%	30%	20%	25%	20%	25%	18%	23%		-		,	-	-	-	-
New Portable Grain Handling Equipment Augers, Vacs, Baggers, Conveyors, Portable Elevators	_	25%	30%	20%	25%	20%	25%	15%	20%	15%	20%	10%	15%	10%	15%	8%	15%	_	-	-		-	-	-	
New Portable Manure Handling Equipment Spreaders, Pumps, Vacuum Tanks, Honeywagons, Lagoon Crawler, Compost Turner	-	25%	30%	20%	25%	20%	25%	15%	20%	15%	20%	10%	15%	10%	15%	8%	15%	-		-	-	-	-	-	-
Used - Up to 5 yrs old (all assets listed in this category)	-	25%	30%	20%	25%	20%	25%	15%	20%	15%	20%	10%	15%	10%	15%	8%	15%	-	-	-	-	-	-	-	-
Used - Up to 10 yrs old (all assets listed in this category)	-	15%	20%	10%	15%	10%	15%	5%	15%	5%	15%	\$1	-	\$1	-	\$1	-	-	-	-	-	-	-		-
Other Field Equipment & Implements		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
New or Used up to 5 yrs old - Rotary/Brush/Flail Mower, Stalk Chopper, Module Builder, Pasture Aerator, Rock Picker, Loader/Tractor Attachments, Detasseler	_	25%	30%	20%	25%	20%	25%		20%	15%	20%	10%	15%	10%	15%	8%	15%	-	-	_	-	_	-	-	-
Used - Up to 10 yrs old	-	15%	20%	10%	15%	10%	15%	5%	15%	5%	15%	\$1	\$1	\$1	\$1	\$1	\$1	-	-	-		-	-	-	-
Forestry Machinery & Equipment New: Current or Prior Model Year Only; Never Retailed; Under 500 Demo Hours		FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT	FPO	PRO/ PUT
New Forestry Machinery & Equipment Harvesters, Forwarders, Chippers, Grinders, Feller Bunchers, Log Loaders, Slashers	1200/yr	35%	40%	25%	30%	25%	30%	20%	25%	20%	25%	10%	15%	10%	15%	10%	15%	-	-	-	-	-	-	-	-
Used Forestry Equipment - Up to 5 yrs old See Residual Matrix cover sheet for additional terms and conditions.	1200/yr	20%	25%	15%	20%	15%	20%	10%		10% tions?	15% Contac	5% et us at	15% 1-888-	5% 525-98	15% 05 or v		15%	- com	-	-	-	-	-		-
Subject to credit approval. Consult with an accountant for advice on leasing options.		<u> </u>							Ques	uons ?	Contac	ı us at	1-006-	⊍ ∠ ℧-98	oo or v	www.ag	urrect.	COIII						—	—

See Residual Matrix cover sheet for additional terms and conditions.

Subject to credit approval. Consult with an accountant for advice on leasing options.

AgDirect® is an equipment financing program offered by Farm Credit Services of America and other lenders, including participating Farm Credit System Institutions.

The final residual percentage will be based on the lower of either the actual/advertised sales price or 100% of Resale Cash value of the current edition of Iron Guide.

Lease applications are subject to selling price verification, and residual may be conditioned down from stated percentage based on actual model, specifications, and estimated future value.





7:30 a.m. to 5:30 p.m. CT Call 888-525-9805 or visit